



Annual Report 2018



GOLF WESTERN AUSTRALIA (INC)

2018

CHAIRMAN
Greg Higham

BOARD OF DIRECTORS

Ian Crockett
Justin Davies
Gemma Felton
Ernie Kay
Jenni Ker
Bruce Larson

GOLF MANAGEMENT COMMITTEE

Alison Lang (Chair)
Lawrie Bennett
Shonna Gobby
Di Monk
Jonathan Nassim
Damien Todorovic

CHIEF EXECUTIVE
Gary Thomas

AUDITOR
Harold G Shrigley & Associates

GOLF WESTERN AUSTRALIA (INC)

NOTICE OF MEETING

The 9th Annual General Meeting of Golf Western Australia (Inc) will be held at Royal Perth Golf Club at 7.00 p.m. on Monday 11th March, 2019

AGENDA

1. Apologies

2. Previous Minutes

Confirmation of the minutes of the Annual General Meeting held on 6th March, 2018

3. Business Arising

4. To receive and if thought fit, adopt the Annual Report and Statement of Accounts for the year ended 31st December 2018

5. Election of Chairman and three Directors to the Board of Golf Western Australia

6. Notice of Motion

General Explanatory Note: Under the new Associations Incorporation Act 2015, there are certain requirements that must be met by all incorporated bodies by June 30, 2019. The Board of Golf Western Australia has used this opportunity to not only incorporate these required changes but also add or reword Clauses to more accurately reflect the requirements of the Act. In addition, the opportunity has been used to tidy up our Constitution in other areas.

6.1 Special Resolution 1

That the Delegates consider, and if thought fit, pass the following Resolutions as Special Resolutions and that the Constitution of Golf Western Australia (Inc) be amended as follows:-

6.1.1 That all references to the Associations Incorporation Act 1987 be changed to the Associations Incorporation Act 2015

6.1.2 That Clause 2(a) be renumbered 2.1 and that a new Heading 2.2 Not for Profit Body be inserted. Existing Clause 2(b) be deleted and replaced with the following, which becomes Clause 2.2 (a):-

“The property and income of the Association must be applied solely towards the promotion of the objects or purposes of the Association and no part of that property or income may be paid or otherwise distributed, directly or indirectly, to any member, except in good faith in the promotion of those objects or purposes.”

Explanatory note:- As recommended by the Department of Mines, Industry Regulation and Safety which is in keeping with terminology used in the Model Rules for the Associations Incorporation Act 2015

6.1.3 Existing Clauses 2(c) and 2(d) be renumbered 2.2(b) and 2.2(c)

6.1.4 That:-

- i. In Clause 2.2(b)(1), 2.2(c), 2.2(c)(3), 2.2(c)(4) and 2.2(c)(5) the words “or Individual Member” be added
- ii. In Clause 2.2(b)(2) the word “Individual” be added before Member
- iii. In Clause 2.2(c), existing references to Clauses 2(b) and 2(c) be changed to 2.2(a) and 2.2(b)
- iv. Existing Clause 2(d)(6) be deleted and replaced with the following which becomes Clause 2.2(c)(6):-

“reimbursement of reasonable expenses properly incurred by the Member or Individual Member on behalf of the Association ”

Explanatory Note: The current constitution only refers to “Members” (which are the Affiliated Clubs) when dealing with distribution of property and income of Golf Western Australia or payments by GolfWA in good faith. The term “Individual Member” has been added to give greater clarity.

6.1.5 That all references to existing Clause 25 and its sub-Clauses be renumbered to Clause 26 and its sub-Clauses due to the addition of a new Clause 16.

6.1.6 That the term “Chairman” be replaced with “Chairperson” in Clause 5.1 – Definitions and all subsequent references to Chairman throughout the Constitution.

6.1.7 That in Clause 5.1 – Definitions: In the definition of Disciplinary Committee, reference to Clause 14.1 be changed to 15.1.

Explanatory note: Correction of error.

6.1.8 The following new definition is added to Clause 5.1 – Definitions:-

Dispute Resolution means the procedures that apply to disputes between Members or between one or more Members and Golf Western Australia as per Clause 16 of these Rules.

6.1.9 Clause 9.2. That all references to existing Clause 17 and its sub-Clauses be renumbered to Clause 18 and its sub-Clauses due to the addition of a new Clause 16.

6.1.10 Add a new Clause 11.6:-

11.6 Rules of Association

A copy of these Rules must be provided to each club that becomes a Member of Golf Western Australia as required by s. 35 and s. 36 of the Associations Incorporations Act.

Explanatory Note: Whilst not required to be put into the Constitution, it is recommended to do so by ClubsWA as the action is required under the Act.

6.1.11 That the following changes to be made to Clause 12:-

- i. 12.1 (a) – delete “the full name, postal address...” and replace with “all details as required by s. 53 (2) of the Associations Incorporations Act”
- ii. 12.1 (b) – the word “e-mail” be added
- iii. Paragraph following 12.1(b) – delete the words “within one month of such change” and replace with “and any change to the register must be recorded within 28 days after the change occurs.”
- iv. 12.2. Add the sentences:-

“The Register for inspection will only contain the name and nominated contact details as per the Act. A Member has no right to remove the Register”

6.1.12 That in Clause 5.1 – Definitions: Regulations and Clause 15.1(a), reference to Clause 33 be renumbered Clause 32.

Explanatory note: Correction of error.

6.1.13 Clause 15.1(b). That reference to Clause 16 be renumbered Clause 15

Explanatory note: Correction of error.

6.1.14 That a new Clause 16 be added as follows:-

16 DISPUTE RESOLUTION

16.1 Parties to Attempt to Resolve Dispute

The parties to a dispute must attempt to resolve the dispute between themselves within 14 days after the dispute has come to the attention of each party.

16.2 How Dispute Resolution Procedure is Started

- (a) If the parties to a dispute are unable to resolve the dispute between themselves within the time required by Clause 16.1, any party to the dispute may start the dispute resolution procedure by giving written notice to the Chief Executive of
 - (1) the parties to the dispute; and
 - (2) the matters that are the subject of the dispute.
- (b) Within 28 days after the Chief Executive is given the notice, a committee meeting must be convened to consider and determine the dispute.
- (c) The Chief Executive must give each party to the dispute written notice of the committee meeting at which the dispute is to be considered and determined at least 7 days before the meeting is held.
- (d) The notice given to each party to the dispute must state:
 - (1) when and where the committee meeting is to be held; and
 - (2) that the party, or the party's representative, may attend the meeting and will be given a reasonable opportunity to make written or oral (or both written and oral) submissions to the committee about the dispute.
- (e) If:
 - (1) the dispute is between one or more Members and Golf Western Australia; and
 - (2) any party to the dispute gives written notice to the Chief Executive stating that the party:
 - (A) does not agree to the dispute being determined by the committee; and
 - (B) requests the appointment of a mediator under Clause 16.5the committee must not determine the dispute.

16.3 Determination of Dispute by Committee

- (a) At the committee meeting at which a dispute is to be considered and determined, the committee must:
 - (1) give each party to the dispute, or the party's representative, a reasonable opportunity to make written or oral (or both written and oral) submissions to the committee about the dispute; and
 - (2) give due consideration to any submissions so made; and
 - (3) determine the dispute.

- (b) The committee must give each party to the dispute written notice of the committee's determination, and the reasons for the determination, within 7 days after the committee meeting at which the determination is made.
- (c) A party to the dispute may, within 14 days after receiving notice of the committee's determination under sub-Clause (a)(3), give written notice to the Chief Executive requesting the appointment of a mediator under Clause 16.5.
- (d) If notice is given under sub-Clause (c), each party to the dispute is a party to the mediation.

16.4 Mediation

- (a) This Clause applies if written notice has been given to the Chief Executive requesting the appointment of a mediator by a party to a dispute under Clause 16.2(e)(2)(B) or 16.3(c).
- (b) If this Clause applies, a mediator must be chosen or appointed under Clause 16.5

16.5 Appointment of a Mediator

- (a) The mediator must be a person chosen by agreement between the parties to the dispute.
- (b) If there is no agreement, then the committee must appoint the mediator.
- (c) The person appointed as mediator by the committee must be a person who acts as a mediator for another not-for-profit body.
- (d) The person appointed as mediator by the committee may be a member or former member of the Association but must not:
 - (1) have a personal interest in the matter that is the subject of the mediation; or
 - (2) be biased in favour of or against any party to the mediation.

16.6 Mediation Process

- (a) The parties to the mediation must attempt in good faith to settle the matter that is the subject of the mediation.
- (b) Each party to the mediation must give the mediator a written statement of the issues that need to be considered at the mediation at least 5 days before the mediation takes place.

- (c) In conducting the mediation, the mediator must —
 - (1) give each party to the mediation every opportunity to be heard; and
 - (2) allow each party to the mediation to give due consideration to any written statement given by another party; and
 - (3) ensure that natural justice is given to the parties to the mediation throughout the mediation process.
- (d) The mediator cannot determine the matter that is the subject of the mediation.
- (e) The mediation must be confidential, and any information given at the mediation cannot be used in any other proceedings that take place in relation to the matter that is the subject of the mediation.
- (f) The costs of the mediation are to be paid by the party or parties to the mediation that requested the appointment of the mediator.

Explanatory Note: Existing Clause 15 covers Member discipline well, however it doesn't cover Dispute Resolution i.e between Members and Golf Western Australia as well as between Members themselves. The above wording is in line with the Model Rules Division 3 for the new Act.

6.1.15 That due to the addition of the above new Clause 16, that existing Clauses 16 to 25 and their sub-Clauses be renumbered Clauses 17 to 26, including sub-Clauses.

6.1.16 Delete existing Clause 26 – Sunset Provision; Review of Board Structure.

Explanatory Note: The review was undertaken as required under the Clause and thus is no longer required.

6.1.17 That the following new Clause 27.1(d) be added:-

- (d) Under section 39 of the Act the following persons must not, without leave of the Commissioner, accept an appointment or act as a member of a management committee of an association:
 - (1) a person who is, according to the Interpretation Act 1984 section 13D, a bankrupt or person whose affairs are under insolvency laws;
 - (2) a person who has been convicted, within or outside the State, of-
 - (i) an indictable offence in relation to the promotion, formation or management of a body corporate; or
 - (ii) an offence involving fraud or dishonesty punishable by imprisonment for a period of not less than three months;or

(iii) an offence under Part 4 Division 3 or section 127 of the Act

Section 39 only applies to a person who has been convicted of the above offences only for a period of 5 years from the time of the person's conviction, or if the conviction results in a term of imprisonment, from the time of the person's release from custody.

Explanatory Note: In keeping with the requirement of the Act and as per the Model Rules.

6.1.18 That the following new Clause 27.5 be added:-

27.5 Ceasing to be a Director

Where a person ceases to be a Director of Golf Western Australia, that person shall, as soon as practicable after their directorship ceases, deliver to a Director of the Board all of the relevant documents and records they hold pertaining to the management of Golf Western Australia's affairs.

Explanatory Note: Whilst not required to be in the Constitution, it is a requirement of the Act and the Board are of the view it should be put into the Constitution.

6.1.19 That in reference to Clause 30.6:-

- i. In the Heading, delete the words "Conflict of Interest" and replace with "Material Personal Interest"
- ii. Add a new Clause 30.6(a):-

"A director must declare any material personal interest in a matter being considered by the Board or a committee as soon as they are aware of that interest and disclose the nature and extent of that interest"

- iii. That the existing Clause 30.6 become Clause 30.6(b) with the following change:-

- (1) Delete the words "shall declare their interest in any contractual, selection, disciplinary or other matter in which a conflict of interest arises or may arise, and" and replace with "as declared in 30.6 (a)"

- iv. Add a new Clause 30.6(c):-

"The Board must record every disclosure made by a committee member of a material personal interest in the minutes of the committee meeting"

- v. Add a new Clause 30.6(d):-

"The Board must disclose the nature and extent of the interest at the next general meeting of the association"

6.1.20 Clause 34. That:-

- i. Clause 34.2. Add the words “the relevant section” to the first paragraph.
- ii. Delete the Clause 34.4 – Inspection by Members. Subsequent sub-Clauses become renumbered 34.4 to 34.7.

Explanatory Note: This is covered by Clause 12.2

6.1.21 Clause 37. Add the word “Common” to the Heading.

6.2 Changes to Constitution made by the Board of Golf Western Australia

As part of the changes to the Associations Incorporation Act 2015, there are requirements listed under Schedule 1 that must be addressed. These changes are not required to be put at an AGM or SGM but can be made by the Board of an Association. Those decisions must then be reported at the next meeting of Members of the Association.

During 2018 the following Schedule 1 requirements were approved by the Board of GolfWA:-

- 6.2.1 Definitions – Financial Year. Replaced the wording “means the calendar year ending 31 December in each year” with “means for the 12 month period commencing January 1 and ending 31 December in each year”
- 6.2.2 Existing Clause 21.2 (a), which becomes Clause 22.2 (a) due to the renumbering required as per Motion 6.1.15. Replaced the number “30” with “10%” as the Act stipulates that this must be stated as a percentage

As is required by the Act, these changes have been lodged and approved by the Department of Mines, Industry Regulation and Safety.

7. General Business



Gary Thomas
Chief Executive
February 5, 2019

Chairman's Report

As I reflect on 2018, I am happy to report that it was yet another busy but successful year for Golf in WA. I continue to marvel at what is achieved in amateur golf in WA each year by the many hundreds of skilled and dedicated volunteers spread right across our vast State. Likewise I continue to marvel at the output from our outstanding Staff Team at GolfWA, who have again put in a huge year.

A couple of notable highlights in 2018 were:

- The exceptional Nexus Risk TSA Group WA Open Tournament which was held at Mount Lawley Golf Club in October. We thought that last year's outstanding tournament at Royal Perth would be hard to top, however this year's event was easily as good and I congratulate all at Mount Lawley Golf Club for their outstanding contribution to the 2018 WA Open. I thank Board Member Bruce Larson for his oversight of this event as we look forward to next year's tournament, to be held at Cottesloe Golf Club. With the WA PGA set to be held in the week prior to the WA Open in 2019, we are very hopeful of an even stronger tournament.
- In our High Performance Program the Juniors lead the way and their performances were headlined by the Girls Team winning the Junior Interstate Series (for the first time since 2005) and by Maddison Hinson-Tolchard (Gosnells GC) and Connor Fewkes (Goldfields GC) in claiming the Girls and Boys Australian Junior Amateur titles respectively.
- Our immediate past Chairman Max Hannah was bestowed with the much deserved honour of Life Membership of

GolfWA, recognising over 37 years of service to GolfWA.

Our Club Health Initiative – and in particular the great work done by our Regional Club Support Officers - continued to pay dividends in the Regions and this, combined with the Buddy Club concept, is forging stronger and mutually beneficial relationships between our Country and Metropolitan Clubs. I thank fellow Board Member Jenni Ker for her work in leading this Initiative.

The WA Golf Foundation, under the most watchful eye of Deputy Chairman Ian Crockett and fellow Trustees Jenni Ker (GolfWA) Mostyn Farmer and Kim Felton (PGA) recorded yet another successful year, providing funding (largely through the generosity of Members at our Metropolitan Clubs via the "Will You Chip In" Program) to a significant number of excellent game development programs. These programs have been delivered far and wide across Western Australia, in Schools, Communities, Clubs, Districts and at our numerous Public Access golf courses.

2018 saw the development and launch of the Millennial Golfers Project Report. GolfWA recognised the emerging gap in membership demographics created by a decline in the number of 25-40 year old golfers (so-called Millennials) joining golf clubs (both private and public) and commissioned a study by GBAS to assist us in formulating strategic plans to address the issue. The report entitled "Increasing Millennial Engagement in Golf Clubs" is outstanding and provides great insight and practical suggestions for our members in tackling this industry-wide problem and I urge all of our Members to take advantage of this research. I thank fellow Board Member Justin Davies for his excellent work in leading this initiative.

The Board agreed to the formation of a Governance Committee in 2018, in order to give more dedicated focus to matters including risk, constitutional matters, financial performance and ethical processes. Some sound work was done this year and we look forward to the continued guidance to the Board that this Committee offers. I thank Ernie Kay for his excellent work in chairing this Committee.

The collective wisdom of Kay Lane and Brian O'Meara was again invaluable in 2018 in the area of golf honours. Their extremely thorough and comprehensive research again resulted in formal recognition of a number of leading players, coaches and officials. I thank them again for their work in ensuring our leading contributors to our great game get the recognition they deserve.

The Strategic Plan for GolfWA was revisited and a revised plan was completed to take us through to 2021. The key pillars of the previous plan of The Game, Club Health and Finance remain and have been strengthened and modernised and the new Key Pillar of Stakeholder Engagement has been added. It includes some previous Strategic initiatives but gives more attention to the development of stronger alliances with other golf industry organisations.

Full reports on all areas of GolfWA's activities are presented by the Committee Chairs throughout this Annual Report. However, I would like to take the opportunity here to thank Board member Gemma Felton for her great work in chairing the Committee dedicated to the oversight of the difficult task of promoting our game and our organisation and Board Member Bruce Larson for the thankless task of overseeing a review of our Constitution to ensure conformity with recent legislative changes.

The Board of GolfWA remains well balanced, committed and dedicated to the Strategic Plan. The Board very much appreciates the continued support of our Member Clubs and Districts

(through their GolfWA delegates) and we are firmly of the view that this support has contributed significantly to the stability of this current Board.

Our Chief Executive Gary Thomas, with his service to GolfWA, his support to the Board and his leadership to our staff has again been outstanding.

Some of our key staff members, who have unquestionably grown their skills and workplace value under Gary's excellent tutelage, have moved on to even greater opportunities in 2018, leaving him with some challenges in replacing them in the Team. Each of them have expressed their gratitude for their experience at GolfWA and each have gone to greater challenges fortified with the improved skills gained from their time with our Organisation.

Gary's breakdown of GolfWA's finances, staffing and other executive matters is contained elsewhere in this report. In short, our finances remain strong and well managed and we have seen further growth in our game development participation programs, through both the MYGolf in Schools Program (presented by Smarter than Smoking) and active MYGolf centres at Affiliated Clubs and other golfing facilities.

Despite limited opportunities provided by Golf Australia to discuss the OneGolf One Management Model, we remain committed to ongoing dialogue on this issue. At this stage five States / Territories have committed to OneGolf, with WA and NSW yet to commit. Our primary reason for being behind the other states is that Golf Australia simply has not been in a position to dedicate the time in 2018 to addressing our stated concerns. We believe that there will be a significant turnaround in this attention in 2019 and we will keep our members abreast of developments as they arise. At this stage we still need to be convinced with a fair degree of certainty that our members will be materially

better off overall under the proposed management model.

The role of Chairman of any Board can be onerous, difficult, fulfilling and time consuming all at once and that of the Chairman of GolfWA is no different. However, as a not-for-profit entity, this Board is blessed to have the support of many people who volunteer their precious time in the interests of the great game of golf and all of this reduces the load on the Board, its Chairman and its Staff.

For me personally, this support has again been immensely valued. On that note therefore, I convey a personal vote of appreciation to my colleagues on the GolfWA Board, members of the Golf Management Committee and various subcommittees, and every member of staff, for their support and their ongoing dedication and professionalism. 2018, like the years before it, was another year of tireless hard work by our GolfWA Team and of achievement for GolfWA and the Game in Western Australia. Thank you one and all. We trust the involvement of our vast array of volunteers and our Staff has been enjoyable and fulfilling and that they will remain involved with GolfWA for many years to come.

Speaking of volunteers, GolfWA says farewell to two women who have contributed greatly to our organisation. Board Member Jenni Ker has advised that she will not be seeking re-election at this year's AGM after 4 years of service to GolfWA. Thus I would like to further acknowledge Jenni not only for her work on Club Health as mentioned previously but also her significant contribution to the Board in general as well as to the WA Golf Foundation, where Jenni was a Trustee.

Alison Lang has advised that she will not be continuing on the Golf Committee. Alison was a Board Member of Women's GolfWA from 2010-2011 and upon amalgamation, was appointed to the GolfWA Golf Management Committee. When Graeme Parsons stepped down as Chair of that Committee in 2015, Alison was unanimously elected to the position of Chair, a position she has held since. Her enthusiasm for the game at all levels, including her ability to bring a perspective from the Public Clubs, has greatly enhanced the operations of the Golf Management Committee. I thank both Jenni and Alison for their contribution and wish them the very best.

2018 has been another challenging year with tight economic times and pressures on the take-up of golf throughout Australia. GolfWA has, on behalf of all of its Member Clubs, been able to rise to the challenge and we trust this will be the same in 2019. We look forward to your continued support as we promote both our own and Golf Australia's Game Development, Club Health and other programs and initiatives and we trust that we will continue to deliver value for this support. GolfWA will always welcome constructive feedback and we ask that you continue to provide this any time.

Happy golfing in 2019.



Greg Higham
Chairman

Golf Management Committee Report

The Golf Management Committee (GMC), whose role is to contribute to matters relating to golf operations and liaise with GolfWA staff, has continued to endorse representative teams and appoint State Team Managers, resolve course ratings issues, deal with golf related disciplinary matters, select courses for GolfWA events, interpret current golf policy and respond to feedback or concerns regarding golf operations.

2018 saw two new events included in the GolfWA calendar. On International Women's Day, 60 ladies took part in a fun 9 hole event aimed at encouraging golf participation and an inaugural GolfWA Public Course Championship was hosted by Hartfield Golf Club. 60 male and female golfers from 19 different affiliated public course clubs participated in the day.

Based on feedback from clubs and reference to other states, a series of pennants options were developed and provided to clubs. Clubs were then invited to participate in a discussion forum at which the formats for 2019 were finalised.

Several Rules officials from Western Australia travelled to Victoria to attend a Teach the Teacher course in preparation for 2019 Rules Modernisation changes. GolfWA staff and volunteers are ready to assist clubs familiarise themselves with the changes.

Since its inception following amalgamation, the GMC played a crucial role in developing common policies and event structures. Recent years have seen GolfWA staff effectively handling golf operations within those now established frameworks and policies which has led to a need to change the role of the GMC. As part of this transition, 2018 was the final year of the GMC in its current form. From early 2019 the GMC will become the "Golf Committee" and operate from a more strategic level, looking at the bigger

picture issues relating to all aspects of golf and focus on strategies to grow the game in line with the new Strategic Plan. The only exception is the area of High Performance which will become a standing committee.

I'd particularly like to acknowledge retiring GMC member Di Monk for her contribution to GolfWA and wish her well. She was an inaugural member of the GMC and previously served on the Board of Women's Golf. Di played an active leadership role in the daunting task of rating all WA golf courses as part of the major overhaul to golf handicapping which commenced in 2014. She remains a font of knowledge in all things related to course rating.

I would like to genuinely thank the members of the GMC – Lawrie Bennett, Shonna Gobby, Jonathan Nassim and Damien Todorovic, as well as Di Monk - for the contribution they have made to golf over the past 12 months; they are all dedicated and generously gave their time. As a group we look forward to contributing to the formation and direction of the Golf Committee.

On behalf of the GMC I'd like to acknowledge the GolfWA Staff and the Board for their support. GolfWA has a wonderful mix of passion and expertise to grow the game of golf in this state.

A handwritten signature in black ink, appearing to read "Alison Lang".

Alison Lang
Chair
Golf Management Committee

Chief Executive Report

Under our past two Strategic Plans and the new 2018 – 2021 Plan, there have been 3 consistent Strategic Goals, they being More Participants, More Rounds/Games and More Members and we did have successes in achieving those goals in 2018.

In the most recent report presented by Golf Australia on Rounds Played, WA had a minor growth of 1500 rounds played for the 6 months ended June 30 compared to the same period in 2017. Although only a 0.3% growth, this was better than all states except NSW, which

recorded an 8% increase after being hit by severe heatwave in the corresponding period in 2017, and the Northern Territory.

However of more significance was the increase in Club membership. After several years of increasing membership in WA to 2014, membership decreased by 3.8% in total over the next three years, a trend similar in all other states with the exception of SA. However, there was a reversal of that trend for 2018 in WA as explained further below.

Membership

Below is a table showing the number of members of Clubs affiliated with GolfWA in 2018 with a comparison to the three previous years. The table also shows the number of Affiliated Clubs.

Pleasingly, the downward trend of the 3 previous years was reversed in 2018 with an increase of 501 affiliated playing members – a 1.5% increase on 2017. Specifically:-

- a) Metropolitan and Public membership numbers increased by 1.8 and 3.2%

respectively, whilst there was a minimal increase in Country membership of 0.3%.

- b) Both Total Male Membership and Female Membership increased; by 1.2% and 2.8% respectively. It is encouraging in particular to see such an increase in Female membership with both Metropolitan and Country Female Membership increasing by 3% - testament to some of the great work being done by clubs in developing female golf.

	METROPOLITAN	SUBURBAN	COUNTRY	PUBLIC	TOTAL
<u>Number of Clubs</u>					
2015	23	1	168	118	310
2016	23	1	166	118	308
2017	23	1	166	126	316
2018	23	1	163	127	314

	METROPOLITAN	SUBURBAN	COUNTRY	PUBLIC	TOTAL
<i>Membership Numbers</i>					
2015 Male	13150	146	8631	4382	26309
2015 Female	3132	29	2724	1245	7130
2015 TOTAL	16282	175	11355	5627	33439
2016 Male	12889	152	8670	4345	26056
2016 Female	3165	29	2700	1248	7142
2016 TOTAL	16054	181	11370	5593	33198
2017 Male	12347	144	8325	4602	25418
2017 Female	3027	27	2610	1265	6929
2017 TOTAL	15374	171	10935	5867	32347
2018 Male	12542	129	8284	4769	25724
2018 Female	3117	30	2689	1288	7124
2018 TOTAL	15659	159	10973	6057	32848

Club Health

As mentioned by the Chairman in his Report, the Club Health program which incorporates the Buddy Club System, continues to grow. It was extremely pleasing to see several of our Metropolitan Clubs become more pro-active in 2018, including visits by several clubs to their regional districts to play in Club or District Open Days. The feedback from those Country and Metropolitan clubs involved was overwhelmingly positive and I encourage more Metropolitan clubs to become involved in such initiatives.

Marketing and Commercial

The marketing of our sport was a key component of our past Strategic Plan and takes on even more importance in our new Plan for 2018 – 2021. Over the past two years our focus has been on enhancing the status of golf through various local media, improving marketing strategies for GolfWA events, assisting clubs where requested in marketing, particularly regionally, and undertaking

campaigns to better engage with the non-member golfer. Whilst there was no doubt improvement in some of these areas, we recognise that it is one of our major roles to promote the sport and we will further build on this in 2019.

GolfWA is very fortunate to receive continued strong support from our Government and Corporate Partners, many who have supported us over many years. To our major partners the Department of Local Government, Sport & Cultural Industries and Healthway I extend our sincere appreciation. I also extend the same appreciation to our major corporate sponsors Nexus Risk Services, TSA Group, Aglime of Australia, Bowra & O’Dea, Callaway, Drummond Golf and Travel Tree and to those sponsors of the WA Open, including our host Clubs Cottesloe, Mount Lawley, Royal Fremantle, Royal Perth and The Western Australian Golf Clubs. In 2018, we also added four new partners through our Preferred Partner Program – Brad

Hutchison Hearing, MiClub, Perdaman Advanced Energy and KC Australia. We also established a partnership with Curtin University and whilst not of a financial nature, the benefits that Curtin University will be able to provide to our golfers who wish to continue into tertiary education will prove enormously beneficial.

Finance

As reported at the 2018 Annual General Meeting, GolfWA had budgeted for a loss in the order of \$93,000 for 2018 due to the continued employment of additional staff (two Regional Club Support Officers and a Marketing Manager) who joined GolfWA in 2017 in order to provide additional services to clubs. It is pleasing to state that due to an increase in membership levels as reported, along with savings in a range of expenditure items, a small surplus of \$13,476 was achieved. Further details are provided in the Financial Commentary and Reports contained within this Annual Report.

Acknowledgements

I would like to firstly acknowledge the tremendous support given by our Affiliated Clubs and District Associations to GolfWA in hosting and supporting our range of programs and also to those volunteers that do an enormous amount of work at their clubs.

To the Board of GolfWA, the Golf Management Committee and the various sub-committees, I thank you for your considerable guidance, commitment and dedication to serving golf in WA. I also thank the Trustees of the WA Golf Foundation for the same.

And finally, I must acknowledge the continued outstanding work undertaken by our staff. The Golf Staff of Neil Goddard, Danielle Crane, Fritz Arnold, Billie Burvill and Jordan McSkimming have delivered a vast array of events and development programs across the state with unbridled energy and enthusiasm. The same must be said of our Regional Club Support Officers Barry Price and Matt Woods who cover an enormous amount of territory meeting with our regional clubs and providing support wherever necessary. Matt ceased employment at GolfWA in August of 2018 to return to the family business and I sincerely thank him for his contribution over the past two years. Matt has been replaced by Ian Fowler who is extremely well known in country circles and no doubt will tackle this position with his trademark enthusiasm.

On the administrative side, I thank Trudy Kruger (Office Manager), Lorraine Price (Accounts Officer), Lauren Chaplin (Marketing Manager) and Elliot Raiter (Media and Communications Officer) for their wonderful input and support in 2018.

In closing, I look forward to working with our Clubs, Board, Committees, Staff and all other stakeholders in 2019 to inspire more Western Australians to participate in our wonderful sport.



Gary Thomas
Chief Executive

Western Australian Golf Foundation

In 2018 17 programs (9 regional and 8 metropolitan) had funding applications approved, bringing the total number of approved funded programs to 95 since the Foundation's inception. The funds pledged for 2018 totalled just under \$50,000 with total funding pledged/paid since inception now amounting to \$420,000.

Whilst there are several very successful programs that continued to receive funding, such as Empower Golf, MTI's Ready Steady Golf, coaching in the Avon Valley and the Lower Great Southern District Women's Golf Association - which has resulted in an increase in Women's

membership of over 20% in the last 5 years - it was pleasing to see some new programs funded in 2018. These included Women's programs at Dongara, Gingin and Donnybrook Golf Clubs; York Golf Club's new Development Program; Manjimup Country Club's Junior Program and a terrific initiative at Broome Golf Club designed for girls who came under the care of the Department of Child Protection.

The Trustees again extend their appreciation to all those Clubs and individual members who participated in the **Will You Chip In** program as well as donating in other forms to make the work of the Foundation possible.



Junior Golfers at Quairading Golf Club (L). Ladies participating in the new program at Dongara Golf Club. Ian Redmond conducting a Ladies Clinic at Albany Golf Club (below)



Western Australian Open

First played in 1913, this iconic event is one of the longest running golf tournaments in Australia, and in recent years, with its format of rotating through five Host Clubs, has proven to be a very popular Tier 2 tournament on the ISPS Handa PGA Tour of Australasia.

The 2018 Nexus Risk TSA Group WA Open was conducted at Mount Lawley Golf Club, and their Board, volunteers and staff are to be commended on presenting an outstanding tournament.

The tournament attracted a strong field including past winners Stephen Leaney, Oliver Goss and Daniel Fox; leading professionals from both within WA and around the country and a strong contingent of the country's leading amateurs, including WA's highest ranked female amateurs, Maddison Hinson-Tolchard and Kirsten Rudgeley, who both won through via pre-qualifying.

After posting an opening round 64, Victorian amateur Zach Murray stamped his mark on the tournament, ultimately posting rounds of 64, 70, 69, 69 for a wire to wire win over the 72 holes.

Murray was constantly challenged by several players over the 4 days, particularly by his Victorian teammate David Micheluzzi. However birdies by Murray on the 15th, 16th and 17th holes in the final round gave him a handy buffer playing the last, and despite a bogey on the final hole, his 16 under par total gave him a 2 shot victory over Micheluzzi. Murray also won the Terry Gale Cup for Leading Amateur.

Best of the Western Australians was defending Champion Stephen Leaney who tied for 4th at 10 under par, whilst amateur Haydn Barron and Ben Ferguson, making his professional debut, tied for 10th.

GolfWA has indeed been fortunate to have the support of not only the five Host Clubs (Cottesloe, Mount Lawley, Royal Fremantle, Royal Perth and The Western Australian Golf Clubs) but also of a very loyal band of Sponsors. On that note we acknowledge our Co-Naming Rights Sponsors Nexus Risk Services (ninth year) and TSA Group (fourth year) for their ongoing support of the event as well as our other Corporate Partners.



Nexus Risk TSA Group WA Open Champion Zach Murray blasts out of the bunker on his final hole.

Technical Services

Rules and Amateur Status

Over the past five years the R&A have been performing the first fundamental review of the Rules of Golf in 34 years and a considerable amount of resources were developed and circulated to clubs in the second half of 2018 to assist and support clubs and golfers alike in the transition to the new Rules. This included the production and distribution of new Rules books in three forms namely the Player's Edition, Full Rule Book and Official Guide to the Rules of Golf that replaced the Decisions book.

With the pending Rules Modernisation and resultant changes to the Rules of Golf effective 1 January 2019, there were no Level 1 or 2 Accredited Rules courses conducted throughout 2018. However significant education in the form of structured seminars were undertaken particularly in November and December to assist Clubs, their committees and members in readiness for these changes. Rules sessions were held at a total of twelve Metropolitan Clubs and one Country Club (Bunbury) with a similar number of bookings for early 2019.

Thanks must go to GolfWA Accredited Rules officials, Julie Lepp, Maura Morrissey, Bill Kinsella, Jonathan Nassim, Graeme Parsons, Damien Todorovic and Shane Weir who assisted GolfWA with the delivery of these courses.

GolfWA continues to offer and encourage clubs to look at regular Rules sessions and additionally

look to interested members to undertake some level of accreditation in order to provide their members with a first point of call for Rules queries.

Reinstatement of amateur status was provided to five professionals following the normal guidelines as provided by the R&A and Golf Australia.

Course Rating

In line with staying up to date with the USGA Course Rating system, Di Monk and Neil Goddard attended an annual two day Golf Australia hosted Course Rating seminar in Adelaide which brought together raters from around Australia.

Full re-rating was provided for all tees at Chequers Golf Club due to the changes impacted by the new reticulation system and Ledge Point due to significant changes to greens and fairways. Minor re-rating was undertaken at six courses due to renovations and/or course maintenance as requested.

Ratings for new tees or alterations to existing ratings were provided to Lake Karrinyup, Joondalup, Lakelands, Royal Fremantle, The Vines, Walpole, Katanning, Hartfield, Pinjarra and Bunbury.

High Performance

The performances that took place throughout the 2018 season revealed a bright future for the GolfWA High Performance Program, with Western Australian golfers representing the black and gold with tremendous success. Amongst many highlights, the month of April was particularly special with the next generation of WA's best capturing three National Championship titles. The 2018 Australian Boys' and Girls' Championship were hosted locally at Gosnells Golf Club and Royal Perth Golf Club respectively with two of our finest prospects, Connor Fewkes (Goldfields Golf Club) and Maddison Hinson-Tolchard (Gosnells Golf Club) taking home the silverware. The following week, the Girls' State Team continued the trend at Royal Perth, claiming the Burtta Cheney Cup as Australian Girls' Interstate Series champions for the first time since 2005.

As a High Performance Program our strategic objective of producing nationally recognised individual athletes and to be the leading state in

Interstate Team Competition has continued. Throughout our tiered funding structure we had the opportunity to support all our athletes in their elite development and contribute towards many outstanding performances. Across the year we had three athletes move into the professional ranks, with Min Woo Lee, Ben Ferguson and Cooper Geddes all graduating from stellar careers as Western Australian representatives. Fred Lee and Kiran Day took their talent to North America fulfilling college golf opportunities at Stanford University (California) and the University of British Columbia (Vancouver) respectively. With the turnover of talent, it has created an exciting prospect for the next generation of junior golfers. Along with the before mentioned Australian Boys' and Girls' Champions and Australian Girls Interstate Series, WA athletes continued to make their mark amongst Australia and the world's best in 2018.

Significant Results & Achievements

Josh Greer: SA Junior Masters Champion, Asia Pacific Junior Australian Team

Kathryn Norris: SA Junior Masters Champion, Callaway Junior Champion, Jack Newton Junior International Classic Champion

Maddison Hinson-Tolchard: Australian Girls' Champion, Victorian Amateur Champion

Hayden Hopewell: City of Perth Amateur Champion, Callaway Junior Champion, Jack Newton Junior International Classic Champion

Min Woo Lee: SA Classic Amateur Champion, Asia-Pacific Amateur Australian Team, and World Amateur (Eisenhower) Australian Team

Kirsten Rudgeley: WA Junior Champion, English Girls' Runner Up, Victorian Amateur Runner Up

Haydn Barron: 3rd St Andrews Links Trophy

Connor Fewkes: Australian Boys' Champion

Boys' State Team: 3rd

Women's State Team: 2nd

Men's State Team: 4th

The GolfWA High Performance Program also looks to identify and develop future talent. A new initiative was formed in early 2018 replacing the previous 'Development Squad'

called 'Junior Ace'. Junior Ace began as a trial method to discover new talent in the metropolitan and regional areas with the ultimate goal of feeding them into the State

Squad and High Performance Program. The structure is focused towards informing and educating 11-15 year old golfers with the appropriate tools to improve towards elite golf in a fun and interactive environment. An emphasis is placed on talent identification, with strong depth imperative to long term success.

A special thank you to all our supporters and partners across the 2018 season. We look forward to an exciting 2019 for the GolfWA High Performance Program, eager to see more Western Australian success.



SA Junior Classic Winner Min Woo Lee



Jack Newton Junior International Classic Winners Kathryn Norris and Hayden Hopewell

2018 Australian Junior Girls Amateur Champion Maddison Hinson-Tolchard



2018 Australian Junior Boys Amateur Champion Connor Fewkes



Events & Tournaments

In Men's Pennants - emulating the performance of Lake Karrinyup in the previous two years - Mount Lawley Golf Club defeated LKCC in the Division 1 Final in 2018 after winning the Division 2 title in 2017; their first Division 1 Pennant since 1967! To cap off a fantastic year, Mount Lawley's Women's Team won the Division 1 Pennant, their third victory in a row.

GolfWA's premier Amateur Tournament, The Amateur Championships of Western Australia, saw a closely fought battle for the Women's title between two West Australian Girls, with Abbie Teasdale (RFGC) prevailing over Yeah-Jin Lee (RPGC). Kiran Day (CGC) secured the Men's title over international player Matthew Cheung (Hong Kong), a fitting redemption after his narrow loss to Min Woo Lee in 2015.



State Amateur Champions Kiran Day (Cottesloe) & Abbie Teasdale (Royal Fremantle) above.

Rebecca Kay (QLD) secured her second consecutive Bowra & O'Dea Women's Classic title in fantastic fashion with scores of 71, 75, 75, 67 (even par) at Cottesloe Golf Club, who

graciously agreed to host the event whilst Lake Karrinyup undertook renovations.



Rebecca Kay (QLD) & Sponsor Joe O'Dea

It was an interstate affair at the Men's and Women's Senior Amateur Championships, held at Mandurah Country Club, with Gregory Rhodes (VIC) and Jacqui Morgan (NSW) securing the titles over Western Australian players.

Adam Davey secured a fifth Country Stroke Play Championship title at Gosnells Golf Club during Drummond Golf Men's Country Week, and assisted in leading the Country Men's team to victory in the City v Country Match Play event at Nedlands for the first time in 32 years.

Merle Dodd (Dongara GC) and Louise McCarley (Katanning CC) won the two major regional women's trophies; the Regional Seniors and the Provincial respectively, with both events drawing extremely strong fields.

The following is a list of events and tournaments conducted by GolfWA throughout 2018. All of these tournaments were hosted by Affiliated Clubs and their continued support is appreciated.

TOURNAMENT	VENUE	WINNERS	RUNNER(S) UP
WA Open Championship	Mount Lawley	Zach Murray (VIC)	David Micheluzzi (VIC)
WA Women's Amateur	WA Golf Club	Abbie Teasdale (RFGC)	Yeah-Jin Lee (RPGC)
WA Women's Amateur Medal	WA Golf Club	Kirsten Rudgeley (WGC)	Abbie Teasdale (RFGC)
WA Men's Amateur	WA Golf Club	Kiran Day (CGC)	Matthew Cheung (Hong Kong)
WA Men's Amateur Medal	WA Golf Club	William Florimo (QLD)	William Heffernan (VIC) & Haydn Barron (WAGC)
WA Women's 72 Hole Strokeplay	Cottesloe	Rebecca Kay (QLD)	Stephanie Bunque (VIC)
Ivie Temperley Consistency (Stroke Averages)	N/A	Kirsten Rudgeley (MLGC)	Kathryn Norris (Mandurah)
Paxton Averages	N/A	Min Woo Lee (RFGC)	Connor Fewkes (Goldfields)
WA Junior Girl's Amateur	Royal Fremantle	Kirsten Rudgeley (MLGC)	Abbie Teasdale (RFGC)
WA Junior Boy's Amateur	Royal Fremantle	Hayden Hopewell (RFGC)	Adam Brady (VGCC)
WA Men's Senior Amateur	Mandurah	Gregory Rhodes (VIC)	Paul Chappell (HCC)
WA Women's Senior Amateur	Mandurah	Jacqui Morgan (NSW)	Janine Northrop (WAGC)
WA Women's Amateur Foursomes	Cottesloe	Maddison Hinson-Tolchard (GGC) & Abbie Teasdale (RFGC)	Sasha Hofman (GGC) & Alice Chang (MLGC)
WA Men's Amateur Foursomes	Cottesloe	James Ferguson & Bradley White (CGC)	Joseph Owen & Mathew Owen (LKCC)
Women's Regional Seniors	Dongara	Merle Dodd (Dongara)	Dianne Broad (Spalding Park)
Women's Provincial	Brookton	Louise McCarley (Katanning)	Fiona McCarley (Katanning)
WA State Sand Greens	Jurien Bay	Rodney Shemeld (Calingiri)	Joshua Fewkes (Goldfields)
Men's Country Foursomes	Lakelands	Michael Stirk (Pinjarra) & Evan Sewell (Manjimup)	Greg Golinski & Danny Ennor (Bunbury)
Men's Country Champion	Gosnells	Adam Davey (Busselton)	Rodney Shemeld (Calingiri)
Women's Country Week Bronze	Lakelands & Royal Fremantle	Denise Ibbotson (Hyden)	Norah Johnson (Augusta)
Women's Country Week Silver	Lakelands & Royal Fremantle	Sharon Dawson (Denmark)	Marion Nelson (Denmark)

Game Development



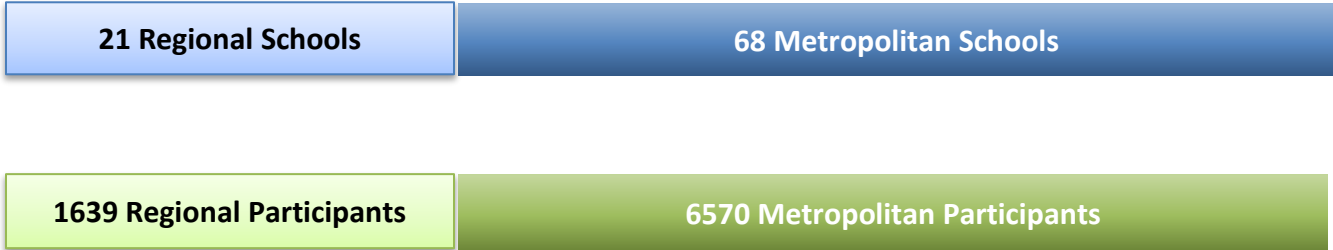
MyGolf Centres

One of our key KPI's is the number of MyGolf centres to be established in WA as set by Golf Australia. At June 30, 2018 our Financial Year target was to have 45 Active Centres and 1600 Registered Participants, which we achieved. The targets for the current 2018/19 Financial

Year is to retain the same number of centres but increase our participants to 2200. We are well on track to again meet these KPI's with 43 registered centres as at December 31.

MyGolf In Schools

With 5 regional areas visited and many metropolitan kilometres travelled in 2018, the MyGolf in Schools programs presented by Smarter than Smoking continued to introduce golf to young people across WA, eclipsing our target of 7000 participants.





The Smarter than Smoking GolfWA Junior Tour is for our young golfers 12 years and under. In its 7th year the tour is an important starting point into the GolfWA junior pathway.

With 4 divisions, 14 events and 159 individual participants in 2018 we continue to offer participants in WA an enjoyable experience on the course and guidance as they progress their skills.



Smarter than Smoking SNAG at the Show

2018 was the third staging of our Smarter than Smoking SNAG at the Royal Show and was our most successful to date. The event was held over 8 days with:-

- 33 Volunteers involved
- 260 new e-news subscribers signed up
- And over 4000 participants who enjoyed free golf



Finance

The final result for 2018 was a surplus of \$13,476, which given we had budgeted for a loss of \$93,012, was a very pleasing result. After distribution of net rental and interest on the Labouchere Road Reserve Fund, the deficit was \$23,140 (note 7).

In relation to the financial statements and accompanying notes for 2018, following are the major factors to be noted:-

Income

The major variation from 2017 was that of Affiliation Fee Income of \$868,392 which was significantly greater than 2017 and exceeded budget by \$33,300 due to increased membership as referenced earlier in this report. Golf Australia Affiliation Fee income of \$548,240 was greater than last year and above budget for the same reason. Sponsorship increased by \$14,600 (note 12) due to 4 new partners in our Preferred Partner Program, whilst the only other significant variation from 2017 was an increase in High Performance entry fees (note 10) due to athletes attending the Kalgoorlie Junior Camp, which did not occur in 2017.

Expenditure

There was little change in total expenditure from 2017, however the major points to note were:-

- a) There was an increase in Golf Australia Affiliation Fee Expense due to the increase in membership numbers.

- b) Employment costs (note 17) decreased by just under \$26,000 due to changes in staffing levels during the year. Long Service Leave expense for the year was significantly less than last year as in 2017 provision was brought into account for employees that had attained 7 years of employment. It should also be noted that Payroll Tax was incurred for the first time due to combined wages of GolfWA and WA Golf Foundation staff exceeding the threshold of \$850K in 2017.

- c) Sundry Administration Expenses increased by just over \$15,000 due to the cost of the Millennial Project "Increasing Millennial Engagement in Golf Clubs" whilst Sundry Operating Expenses increased on 2017 by \$16,297 predominantly due to costs incurred in establishing the 2018-2021 Strategic Plan and Tax advice on our Melville Parade premises.

Balance Sheet

Total Assets increased by \$50,475 on 2017 with the most significant changes being an increase in our Cash Assets of \$84,868 (note 2), a decrease in Receivables of \$17,907 and a decrease of \$13,462 in Prepayments and Deposits (note 3).

In terms of Liabilities, the most significant changes were increases in Income Received in Advance of \$16,921 (note 6) and Accrued Expenses of \$17,942.

GOLF WESTERN AUSTRALIA (INC)

STATEMENT BY DIRECTORS OF THE BOARD

The Board has determined that the Club is not a reporting entity.

The Board has determined that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

In the opinion of the Board the financial report as set out on pages 30-34

1. Presents fairly the financial position of Golf Western Australia (Inc) as at December 31, 2018 and its performance for the year on that date.
2. At the date of this statement, there are reasonable grounds to believe that Golf Western Australia (Inc) will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Board and is signed for and on behalf of the Board by:-



Greg Higham
Chairman



Gary Thomas
Chief Executive

Dated at South Perth this 5th day of February, 2019

GOLF WESTERN AUSTRALIA (INC)

INDEPENDENT AUDIT REPORT TO MEMBERS

ABN 58 595 303 522

Opinion

I have audited the accompanying financial report, being a special purpose financial report, of Golf Western Australia (Inc.), GolfWA which comprises the Balance Sheet as at 31st December, 2018; Profit and Loss Statement for the year then ended, and Notes to the Financial Statements including a summary of significant accounting policies, and the Statement by Members of the Board.

In my opinion, the accompanying financial report of GolfWA is in accordance with the Constitution and Associations Incorporation Act 2015, including:

- (i) giving a true and fair view of GolfWA's financial position as at 31st December, 2018; and
- (ii) of its financial performance for the year then ended.

Basis of Opinion

I conducted my audit in accordance with Australian Standards. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of my report. I am independent of GolfWA in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the code) that are relevant to my audit of the financial report in Australia. I have also fulfilled my other ethical responsibilities in accordance with the code.

I believe the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Emphasis of Matter-Basis of Accounting

I draw attention to note 1 of the financial report, which describes the basis of accounting. The financial report has been prepared to assist GolfWA to meet the requirements of its Constitution and Associations Incorporation Act 2015. As a result, the financial report may not be suitable for another purpose.

Board's Responsibility for the Financial Report

The board of GolfWA is responsible for the preparation of the financial report that gives a true and fair view and have determined that the basis of preparation described in note 1 to the financial report is appropriate to meet the requirements of the Constitution and Associations Incorporation Act 2015 and is appropriate to meet the needs of the members. The board's responsibility also include such internal control as they determine as necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Board is responsible for assessing GolfWA's ability to continue as a going concern, and disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the board either intend to liquidate GolfWA or to cease operations, or have no realistic alternative to do so.

Auditor's Responsibility for the Financial Report

My objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an Auditor's Report that includes my opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions taken on the basis of this financial report.

Dated at Murdoch this 5th day of February, 2019.



Harold G Shrigley & Associates
40 Johanson Promenade
MURDOCH WA 6150



HG Shrigley FCA (Principal)

GOLF WESTERN AUSTRALIA (INC)

STATEMENT OF INCOME AND EXPENDITURE FOR THE YEAR ENDED DECEMBER 31, 2018

	NOTE	2018 \$	2017 \$
<u>INCOME</u>			
Affiliation Fees		868,392	827,712
Golf Australia Affiliation Fees		548,240	521,156
Event Income	10	181,624	171,891
Funding & Grants	11	277,500	270,000
Sponsorship	12	78,600	64,000
WA Open		(37,083)	(37,992)
Interest Revenue		15,878	18,153
Rent Receivable & Outgoings		43,418	44,790
Sales (nett of Cost of Sales)		47	124
Sundry Income		2,499	6,370
Total Income		1,979,116	1,886,205
<u>EXPENDITURE</u>			
Golf Australia Affiliation Fee		550,981	530,010
Competition Expenses	13	115,074	122,035
Travel, Accommodation, Meals and Allowances	14	156,355	172,721
Game Development	15	22,231	20,421
High Performance	16	80,872	87,799
Accounting & Audit		4,813	4,745
Bank Fees & Charges		3,399	3,092
Computing		19,827	15,939
Electricity		3,634	3,578
Employment	17	864,244	890,138
Insurance		10,697	10,907
Office Maintenance, Cleaning & Storage		11,635	12,194
Promotion & Marketing		12,615	10,568
Rates, Taxes and Levies	18	31,652	27,858
Staff Amenities		2,215	2,330
Stationery, Printing & Postage		8,714	6,777
Sundry Administration Expenses		29,099	14,041
Sundry Operating Expenses		18,334	2,037
Telephone		10,144	12,172
Depreciation		9,104	14,528
Total Expenditure		1,965,641	1,963,889
<u>OPERATING SURPLUS/(DEFICIT)</u>	7	13,476	- 77,684

The accompanying notes form part of these financial statements

GOLF WESTERN AUSTRALIA (INC)

BALANCE SHEET AS AT DECEMBER 31, 2018

	NOTE	2018		2017	
		\$	\$	\$	\$
ASSETS					
<u>Current Assets</u>					
Cash Assets	2	1,015,921		931,053	
Receivables		106,557		124,464	
General Inventory		9,751		7,375	
Prepayments and Deposits	3	<u>299,984</u>	1,432,212	<u>313,446</u>	1,376,338
<u>Fixed Assets</u>					
Property, Plant & Equipment	4		1,425,360		1,430,759
Total Assets			<u>2,857,572</u>		<u>2,807,097</u>
LIABILITIES					
<u>Current Liabilities</u>					
Trade Creditors		23,599		26,201	
BAS Liabilities		(18,218)		(16,717)	
Payroll Liabilities	5	121,986		113,743	
Superannuation		16,374		18,376	
Income Received in Advance	6	316,678		299,757	
Accrued Expenses		<u>36,782</u>	497,201	<u>18,840</u>	460,201
Total Liabilities			<u>497,201</u>		<u>460,201</u>
NET ASSETS			<u>2,360,371</u>		<u>2,346,896</u>
MEMBERS FUNDS					
Retained Earnings		2,255,976		2,365,055	
Current Year Earnings	7	- 23,140		- 109,079	
Building Revaluation Reserve	8	- 85,000		- 85,000	
Labouchere Road Reserve	9	<u>212,535</u>		<u>175,920</u>	
TOTAL MEMBERS FUNDS			<u>2,360,371</u>		<u>2,346,896</u>

The accompanying notes form part of these financial statements

GOLF WESTERN AUSTRALIA (INC)

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDING DECEMBER 31, 2018

1 Statement of Significant Accounting Policies

This financial report is a special purpose financial report prepared in order to satisfy the financial reporting requirements of the Constitution, the Associations Incorporation Act (WA) 2015 and the needs of the Members. The Board has determined that Golf Western Australia (Inc) is not a reporting entity.

The financial report has been prepared in accordance with the requirements of the Associations Incorporation Act (WA) 2015, the Constitution and the following Australian Accounting Standards:-

AASB1031 Materiality
AASB110 Events Occurring after Reporting Date
AASB108 Accounting Policies, Changes in Accounting Estimates and Errors

No other Australian Accounting Standards, Urgent Issues Group Interpretations or other authoritative pronouncements of the Australian Accounting Standards Board have been applied.

The financial report has been prepared on an accruals basis and is based on historic costs and does not take into account changing money values, or except where specifically stated, current valuations of non-current assets

The following specific accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this financial report.

(a) Income Tax

Golf Western Australia (Inc) is an exempt body for income tax purposes and accordingly no provision for income tax is required.

(b) Fixed Assets

The depreciable amount of all fixed assets, except buildings, are depreciated over the useful lives of the assets of Golf Western Australia (Inc) commencing from the time the asset is held ready for uses. Equipment and consumable items are still depreciable at applicable rates.

(c) Employee Leave entitlements

A Provision for Long Service Leave is raised in respect of employees with seven or more year's service. Annual Leave is calculated at the legal liability of balance date.

(d) Inventory

Inventory has been valued at the lower of cost or net realisable value. Cost is based on the first in first out principle.

	2018		2017	
	\$	\$	\$	\$
2 Cash				
ANZ Classic Account		61,450		9,584
ANZ Savings Account		221,921		137,438
ANZ Term Deposit		520,012		608,112
Labouchere Road Term Deposit		151,366		148,081
Labouchere Road Capital Fund		61,171		27,839
Petty Cash		-		-
		<u>1,015,921</u>		<u>931,053</u>
3 Prepayments and Deposits				
Golf Australia Affiliation Fees		279,360		271,620
Competition Expenses		803		-
Travel & Accommodation High Performance		9,344		24,860
Travel & Accommodation Board and Staff		-		327
Game Development		-		-
Office Maintenance & Storage		630		630
Insurance		-		2,322
Rates and Taxes		3,821		5,949
Sundry Administration Expenses		6,026		7,737
		<u>299,984</u>		<u>313,446</u>
4 Property, Plant and Equipment				
Building - Labouchere Road as valued	540,000		540,000	
Improvements to Labouchere Road	11,090		11,090	
Accum Depreciation on Improvements	<u>- 11,090</u>	540,000	<u>- 11,090</u>	540,000
Building - Melville Parade as valued	865,000		865,000	
Improvements to GolfWA Offices	124,239		123,989	
Accum Depreciation on Improvements	<u>- 121,569</u>	867,670	<u>- 119,140</u>	869,849
Computers and Equipment	139,266		135,811	
Accum Depreciation - Computers & Equipment	<u>- 136,066</u>	3,200	<u>- 129,390</u>	6,420
Furniture & Fittings	91,947		91,947	
Accum Depreciation - Furniture & Fittings	<u>- 91,947</u>	-	<u>- 91,947</u>	-
Perpetual Trophies		14,490		14,490
		<u>1,425,360</u>		<u>1,430,759</u>

5	Payroll Liabilities					
	PAYG		17,157			18,593
	Provision for Annual Leave		73,980			69,081
	Provision for Long Service Leave		30,849	<u>121,986</u>		<u>26,069</u>
						<u>113,743</u>
6	Income Received in Advance					
	Healthway Funding		-			-
	Other Grants		17,500			17,500
	Entry Fees		2,182			1,500
	Membership Income		11,870			14,728
	GA Affiliation Fees		283,643			264,596
	Outgoings received - Labouchere Road		1,483	<u>316,678</u>		<u>1,432</u>
						<u>299,757</u>
7	Members Funds					
	Net Surplus Year to Date		13,476			- 77,684
	Transfer to Labouchere Road Reserve		- 36,615			- 31,395
	Current Year Earnings			<u>23,140</u>		<u>109,079</u>
8	Building Revaluation Reserve					
	Revaluation of Buildings May 31, 2016					
	Labouchere Road	540,000			540,000	
	Melville Parade	<u>865,000</u>	1,405,000		<u>865,000</u>	1,405,000
	Less Opening Balance of Buildings May 1, 2016					
	Labouchere Road	590,000			590,000	
	Melville Parade	<u>900,000</u>	1,490,000	<u>85,000</u>	<u>900,000</u>	1,490,000
						<u>85,000</u>
9	Labouchere Road Reserve					
	Opening Balance		175,920			144,525
	Add Transfers YTD		36,615	<u>212,535</u>		<u>31,395</u>
						<u>175,920</u>
10	Event Income					
	Ladies Event Fees		91,005			87,787
	Mens Event Fees		56,941			59,126
	Junior Event Fees		18,814			17,367
	Community Coaching Entry Fees		-			-
	Game Development Entry Fees		6,683			7,611
	HP Entry Fees and Income		8,182			-
	Seminar and Course Fees		-	<u>181,624</u>		<u>171,891</u>
11	Funding & Grants					
	DLGS&CI Annual Funding		150,000			150,000
	Healthway Funding		85,000			85,000
	Golf Australia Funding		35,000			35,000
	Other Grants		7,500	<u>277,500</u>		<u>-</u>
						<u>270,000</u>
12	Sponsorship					
	Bowra & O'Dea		20,000			20,000
	Aglime Australia		10,000			10,000
	Callaway		18,000			16,000
	Travel Tree		3,000			3,000
	Drummond Golf		10,000			10,000
	Other		17,600	<u>78,600</u>		<u>5,000</u>
						<u>64,000</u>
13	Competition Expenses					
	Trophy Costs		67,069			74,219
	Food & Beverage		47,285			47,176
	Competition Sundry		720	<u>115,074</u>		<u>640</u>
						<u>122,035</u>
14	Travel, Accommodation, Meals and Allowances					
	High Performance		101,509			108,205
	Board and Staff		21,826			19,916
	Club Health		5,146			8,160
	Course Rating		1,277			996
	Game Development		12,312			19,063
	Other		14,285	<u>156,355</u>		<u>16,381</u>
						<u>172,721</u>
15	Game Development					
	Coaching		307			- 1,030
	MYGolf Equipment and Manuals		1,050			540
	Prizes and Promotion		17,665			18,611
	Venue Hire/F & B		3,209	<u>22,231</u>		<u>2,300</u>
						<u>20,421</u>

16	High Performance				
	Entry Fees	3,999		2,827	
	Fitness	13,238		13,591	
	Coaching	24,464		19,426	
	Player Assistance	28,780		39,969	
	Uniforms	10,391	<u>80,872</u>	11,986	<u>87,799</u>
17	Employment				
	Wages and Salaries	763,857		784,138	
	Long Service Leave	4,779		26,069	
	Superannuation	71,920		73,993	
	Contractors	7,500		-	
	Recruitment	7,745		2,093	
	Payroll Tax	4,385		-	
	Professional Development	4,058	<u>864,244</u>	3,845	<u>890,138</u>
18	Rates, Taxes and Levies				
	Rates, Taxes and Levies - Melville Parade	15,677		12,560	
	Rates, Taxes and Levies - Labouchere Road	13,549		12,872	
	Property Management - Labouchere Road	2,427	<u>31,652</u>	2,427	<u>27,858</u>