



2016 ANNUAL REPORT

INTRODUCTION

GOLF WESTERN AUSTRALIA (INC)

2016

CHAIRMAN

Max Hannah

BOARD OF DIRECTORS

Ian Crockett

Justin Davies

Gemma Felton

Greg Higham

Jenni Ker

Bruce Larson

GOLF MANAGEMENT COMMITTEE

Alison Lang (Chair)

Shonna Gobby

Di Monk

Graeme Mustow

Jonathan Nassim

Damien Todorovic

CHIEF EXECUTIVE

Gary Thomas

AUDITOR

Harold G Shrigley & Associates

NOTICE OF MEETING

The 7th Annual General Meeting of Golf Western Australia (Inc) will be held at Royal Perth Golf Club at 7.00 p.m. on Tuesday 7th March, 2017

AGENDA

1. Apologies
2. Previous Minutes
3. Confirmation of the Minutes of the Annual General Meeting held on 8th March, 2016
4. Business Arising
5. To receive and if thought fit, adopt the Annual Report and Statement of Accounts for the year ended 31st December 2016.
6. Notice of Motion

5.1 Special Resolution 1

That the Delegates consider, and if thought fit, pass the following Resolution:

“The Board of Directors recommends that Mr Graeme Parsons be appointed as a Life Member of Golf Western Australia Inc”.

7. Election of Chairman and three Directors to the Board of Golf Western Australia
8. General Business



Gary Thomas
Chief Executive
February 6, 2017

CHAIRMAN'S REPORT

It is my pleasure to present the Chairman's Report for 2016 which has been another very successful year for GolfWA and the game of golf throughout the State.

The year was significant in a number of areas – strong financial management, growth of game development participation numbers, the continuation of club health activities that commenced during 2015, and the outstanding performance of our professional and leading amateur players.

The WA Golf Foundation also had another successful year, providing financial support to numerous programs of game development in schools, communities, Clubs, Districts and public courses.

Full reports on all areas of activity are presented throughout this Annual Report.

Board of Management

The Annual General Meeting in March resulted in the election of Bruce Larson (previously appointed to fill the casual vacancy caused by the resignation of Ken Richards) and the re-election of Gemma Felton and Greg Higham, all for two year terms.

It should be noted the stable composition of our Board is contributing significantly to the governance process and successful performance of the organisation. The role and support of Club and District delegates in this stability is recognised and appreciated by your Board members. No doubt things would quickly change if the need arises.

Our Chief Executive Gary Thomas continues to provide outstanding service and support to the Board and leadership to our staff. His full report on staffing and other administrative matters is contained in this report.

Golf Management Committee

Members of the GMC during 2016 were Alison Lang (Chairman), Shonna Gobby (High Performance), Damien Todorovic (Game Development), Di Monk (Handicapping & Course Rating), Graeme Mustow (Events & Tournaments) and Jonathan Nassim (Rules and Amateur Status). Again, this stable group of dedicated volunteers made a significant contribution to the game at a State level.

We note the resignation of our Golf Operations Manager (Clayton Bell)

during the year to take up a senior position in the sport of basketball. Clayton's presence and professional contribution will be missed after 17 years of service. Neil Goddard has been appointed to the role and we welcome him back to our organisation.

Graeme (Lofty) Mustow has not re-nominated for a position on the GMC during 2017 and will be returning to his native Victoria in retirement. Lofty's contribution will be missed, not only at a State level but also at his beloved Rockingham Golf Club. Best wishes to Lofty for what lies ahead.

It is very pleasing to note the growing number of qualified rules officials coming through the GolfWA system where structured training is available for those interested in this aspect of the game. We thank this group of volunteers, not only for their contribution to our program of State events, but to their commitment to travel and officiate at a National level.

I am also pleased to report the re-formation of a Junior Golf Council is under consideration by the GMC at present. This will provide junior coordinators at golf Clubs and



The Western Australian Golf Club

CHAIRMAN'S REPORT

Districts with a forum to share ideas and practices that will be of benefit to junior golf across the State.

Marketing and Sponsorship

This area continues to be a priority in our strategic plan. During the year the Board appointed Narelle Finch in a contract position to achieve desired outcomes in terms of expanding our corporate sponsorship. The Board has discussed at great length how best to market our sport in order to achieve our strategic objective of More Golfers, Stronger Clubs and to that end have appointed a Marketing Manager who will commence in early February 2017.

Notwithstanding this, I can report that including the WA Open, some \$193,500 was contributed to our game by the corporate sector during 2016. Another pleasing result and we acknowledge both our Marketing

and WA Open Committees for their ongoing enthusiasm and efforts.

We also note and appreciate that Healthway provided ongoing financial support of \$84,000 during the year to underpin the cost of many of our essential programs and events and the Government through the Department of Sport and Recreation continues to support our body with \$175,000 of Annual and other funding.

Honours Committee

Kay Lane and Brian O'Meara again provided their valuable services during the year. Their thorough and painstaking research resulted in formal recognition of a number of leading players, coaches and officials. In particular we note the achievements of Curtis Luck in the WAIS and RAC Sports Star Awards, along with national recognition at the

Australian Institute of Sport Awards.

The performance of Craig Bishop was recognised at the RAC Sports Star Awards, Fred Lee was recognised with the 6PR Special Achievement Award, and siblings Minjee and Min Woo Lee were selected as finalists in the Sports Star and Junior Sports Star Awards respectively.

Dianne Tomlin

I am delighted to record that Dianne was elected to Life Membership of GolfWA at the Annual General Meeting in March. Her contribution to women's golf and GolfWA has been outstanding and we are very pleased that she has been recognised in this way.

She joined Peter Blake, John Hopkins, Kay Lane and Judy Nott as our current Life Members at the time.

Vale

Sadly, Life Member Judy Nott passed away during the year ending an outstanding career and contribution to golf at a State level. We extend condolences and best wishes to all Judy's family and friends.

Western Australian Golf Foundation

The Board of Trustees for 2016 was Ian Crockett (Chairman) and Jenni Ker (from GolfWA), Josh Madden and Mostyn Farmer (from the PGA), Andrew Embley (appointed) and Gary Thomas. During the year Josh Madden resigned from the PGA and was replaced by Kim Felton whilst Andrew Embley has also resigned due to business and other commitments.

A full report on the fund raising and game development programs supported by the WAGF during the year is presented later in this report. Again, appreciation is extended to all



Jessica Whitting & Fred Lee - 2016 WA Amateur Champions

CHAIRMAN'S REPORT

those Clubs and individual members who participated in the Will You Chip In program to make the work of the Foundation possible, and to the Western Australian Golf Club for hosting the annual WAGF Golf Day last November.

Western Australian Open

The **Nexus Risk TSA Group WA Open** was hosted by the Western Australian Golf Club in 2016 and was won by Curtis Luck who had been runner up in 2015. This win kick started an amazing run of success by Curtis which elevated him to the position of number 2 amateur in the world by the end of the year.



Curtis Luck with TSA Group Sales Manager Mark Rumac and Nexus Risk Services MD Mark Patterson

The presentation of the golf course and hospitality of the host club was a credit to all concerned, particularly the volunteers who turned up in great number and as always did a fantastic job.

Particular credit to Nexus Risk Services (eighth year) and TSA Group (second year) for their ongoing support as co-sponsors of the event. Along with the generous level of corporate support received from a very loyal group of support sponsors and donors this ensured the viability of the event.

Appreciation is extended to Greg Higham as Chairman of the WA Open Committee and his enthusiastic group of committee members for a job very well done.

There is another change of date for 2017 and the WA Open will be hosted by the Royal Perth Golf Club in a return to our traditional October staging.

Golf Australia - One Golf

Further discussions with Golf Australia took place during the year

on the **Unitary Model** governance structure proposed by Golf Australia called **OneGolf**. A draft service agreement was prepared and presented by Golf Australia for consideration by the GolfWA Board. Under this service agreement Golf Australia would take control of the financial and operational management of golf throughout Western Australia from its office in Melbourne. The role of the GolfWA Board would reduce significantly to that of an advisory capacity on local issues.

It should be noted that the Board does support the principles of **aligned behaviour** in key areas such as Game Development, High Performance, Club Health and Sponsorship. Whilst this is already happening between States and Golf Australia in many ways, there is scope for enhancement of this aligned behaviour. However I can advise our Clubs and Districts, the GolfWA Board remains totally unconvinced the OneGolf model as presented with its proposed structural change would be in the best interests of the game in Western

Australia and Golf Australia has been provided with formal notification of this position.

In further support of the GolfWA Board's strong opposition to the current **OneGolf** proposal is the position of the Western Australian Department of Sport & Recreation on the general push within sport at a national level for **Unitary Model** governance structures. In particular, the GolfWA Board is mindful of the importance of annual funding provided to golf by the Department of Sport & Recreation (and Healthway).

The GolfWA Board will only make recommendations for amendment to the existing governance model when it is thoroughly convinced beyond any doubt that Clubs, Districts and the game itself in W.A will benefit from such amendment.

At Golf Australia's Annual General Meeting in December, Member States were also briefed that discussions are being held with the Professional Golfers Association of Australia to investigate the possibility

CHAIRMAN'S REPORT

of future unification of the amateur and professional bodies.

Volunteers & Staff

To conclude this report I convey a personal vote of appreciation to my colleagues on the GolfWA Board, members of the Golf Management Committee and various subcommittees, and every member of staff, for their ongoing dedication and professionalism. 2016 was another year of hard work and achievement for GolfWA.

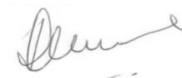
We trust the involvement of all volunteers and staff has been enjoyable and fulfilling and that they will be involved with GolfWA for many years to come.

Retirement

Delegates will be aware that my term as Chairman of GolfWA will conclude at the Annual General Meeting in March. My involvement in golf administration at a club, state and national level commenced in 1978 and has been a stimulating and satisfying journey.

Frances and I have also sold and retired from business. We look forward to enjoying the happy young lives of our growing family of grandchildren, and to some extended periods of travel. I also intend to get my golf handicap reduced to a more respectable level!

Thank you to all the marvellous people who have served the game of golf during this time and into the future. Volunteers are the backbone of Australian society and the constantly improving level of professionalism among those who choose golf as a vocation is amazing. I am truly privileged to have known and worked with each and every one of you.



I M (Max) Hannah
Chairman



Staff Members Matthew Nelson, Billie May and Jordan McSkimming at Junior Presentation Day

GOLF MANAGEMENT COMMITTEE REPORT

The Golf Management Committee (GMC), whose members have been listed in the Chairman's report, met formally six (6) times and made out of meeting decisions by teleconference or email throughout 2016. Also present at the meetings were Max Hannah from the Golf WA Board and GolfWA staff.

In addition to meeting attendance, GMC members have willingly represented GolfWA at numerous trophy presentations and functions, invitational golf tournaments – with mixed success – Captain's, Delegate's and Junior Forum meetings and as rules officials. GMC members also provided assistance at GolfWA's Royal Show stand.

During the year the GMC has endorsed representative teams and appointed State Team Managers, dealt with course ratings issues, raised WA's concerns and provided support to Golf Australia, selected courses for GolfWA events, made decisions regarding Pennants, motorised transport exemptions, and responded to feedback or concerns regarding golf operations. Members of the GMC come from Mt Lawley, Royal Perth, Mandurah,

Rockingham and Hamersley Golf Clubs with two members previously from country Clubs. The collective talents and enthusiasm of the GMC complement and support the GolfWA staff in promoting golfing events, programs and providing technical support for Clubs, Districts and individuals. The GMC now has two (2) Nationally accredited Rules Officials in Damien Todorovic and Jonathan Nassim.

During 2016, Clayton Bell resigned. His input to the GMC and legendary knowledge of the rules of golf was missed. Newly appointed Golf Operations Manager, Neil Goddard, also has a golfing pedigree and has worked well to quickly establish a good relationship with the GMC.

Discussions held with the organisers of the Northern Suburban Pennants have resulted in GolfWA agreeing to manage the competition starting in 2017. The change will entail an additional three (3) divisions being added to the existing GolfWA Women's Pennants. GolfWA also conducted men's public course pennants for the first time.

In 2017 the GMC will contribute

towards offering a public course championship and continue to evaluate and refine the effectiveness and value of the golfing programs GolfWA delivers.

Members of the GMC are allocated a portfolio depending on their skillset, experience and expertise. The areas of responsibility for the GMC include Handicapping & Course Rating, High Performance, Rules & Amateur Status, Events & Tournaments and Game Development.

Handicapping & Course Rating *(Di Monk)*

No formal subcommittee meetings were required. However, Di Monk worked closely with Clayton Bell and more recently Neil Goddard and Golf Australia staff in this area.

Busselton and Joondalup were rated by the Golf Australia team and The Cut's new yellow tees were rated by GolfWA.

Clubs wanting to create shorter course options to cater for senior/junior players can have their courses rated by the GolfWA team but major changes or new course rating will be rated by Golf Australia.



Gosnells Golf Club - 2016 Men's Pennant Champions

GOLF MANAGEMENT COMMITTEE REPORT

Di Monk and Neil Goddard attended the annual course rating audit conducted by Golf Australia at Royal Pines.

High Performance Subcommittee (Shonna Gobby)

The Subcommittee consisted of Shonna, Alison Eather, Barry Price, Matt Nelson and the Golf Operations Manager, with input from other state selectors and coaches. The subcommittee met on a needs basis. This committee's recommendations for the appointment of State Coaches and selection of representative players and teams were passed onto the GMC and Board for endorsement.

Some better performing individual player highlights follow:-

Curtis Luck

- US Amateur Champion
- Asia – Pacific Amateur Champion
- Member of victorious Australian team in the World Amateur Teams Championship
- Low Amateur at the Emirates Australian Open
- 2016 Nexus Risk TSA Group WA Open Champion
- RAC Sports Star of the Year
- AIS Emerging Athlete of the Year

Hannah Green

- Represented Australia in the Women's World Amateur Teams Championship
- Low Amateur at the ISPS Handa Women's Australian Open and NZ Open
- Turned professional, earning Symetra Tour status

Min Woo Lee

- US Junior Amateur Champion
- Top 35 at Emirates Australian Open

Fred Lee

- Amateur Champion of WA
- Quarter Finalist US Junior Amateur

Ben Ferguson

- Runner – up Scottish Boy's Championship
- Top 10 WA Open

Hayden Hopewell

- Srixon Sub – Junior International Classic Champion
- Age Group Champion at Singha Thailand World Championship

Kathryn Norris

- Multiple National representative call – ups including Toyota Junior

World Cup

- South Australian Junior Masters Champion

Jessica Whitting

- Amateur Champion of WA

Rules and Amateur Status (Jonathan Nassim)

Club rules courses were conducted at two (2) Clubs and Jonathan officiated at the WA PGA Championship in Kalgoorlie, the WA Open and the Australian Open.

The period between Clayton Bell's resignation and Neil Goddard's appointment as Golf Operations Manager resulted in an additional load for GMC members particularly in the area of rules. As a means of providing a seamless rules service to members, Jonathan initiated the rules@golfwa.org.au email system which is still available if Clubs or individuals have a rule query.

It remains the aim of the GMC to urge all Clubs to encourage as many golfers as possible to complete, as a minimum, an informal rules seminar and at least one club member undertaking State Rules Accreditation.



Hannah Green - 2016 Low Amateur ISPS Handa Women's Australian Open



Curtis Luck - 2016 U.S. Amateur Championship Winner

GOLF MANAGEMENT COMMITTEE REPORT

Events & Tournaments

(Graeme Mustow)

No formal subcommittee meetings were required. However, Graeme Mustow liaised with GolfWA staff, Clayton Bell and Neil Goddard, to ensure that all events and tournaments conducted by Golf WA made best use of the resources available and maximised participation.

Graeme attended all divisions of GolfWA pennants as an observer to gain informal feedback regarding Pennant Regulations which were introduced in 2016.

The following is a list of major tournaments conducted by GolfWA throughout 2016 showing the results of each event. All of these tournaments were hosted by Affiliated Clubs and their continued support is appreciated.

Game Development

(Damien Todorovic)

There is no subcommittee in this area. Damien Todorovic met with GolfWA staff on a needs basis. MyGolf, Australia's national junior golf introductory program has 23 active centres in WA and attracted more than 365 members which was slightly below target but an increase on last year. As an incentive to prospective members and centres, current MyGolf members are being offered close access to golfers participating in the World Super 6 Perth.

MyGolf in Schools saw 69 schools and over 7500 kids participate which included 9 regional trips. GolfWA conducted 16 Smarter than Smoking MyGolf tour events which attracted over 170 young golfers.

During the year, GolfWA reviewed

the registration of interest for women wanting to find out more about playing golf. A change to the online form to better understand what women are looking for in golf and how we can best promote programs to them, will grow the current database of 117.

Swingfit, Golf Australia's program for introducing ladies to golf, will be profiled at the upcoming World Super 6 Perth in keeping with Golf Australia's suggested promotional pathway of identifying hero centres.

Conclusion

Graeme (Lofty) Mustow is moving to Victoria and did not renominate for the GMC for 2017. He was a member of the WAGA match committee and has been a member of the GMC since its inception. Graeme had a significant role in changing GolfWA's Pennant Regulations and has always

TOURNAMENT	VENUE	WINNERS	RUNNER-UPS
WA Open	Western Australian GC	Curtis Luck (Am)	Travis Smyth (Am)
WA Women's Amateur	Cottesloe	Jessica Whitting	Ebony Heard
WA Women's Amateur Medal	Cottesloe	Kathryn Norris	Jessica Whitting
WA Men's Amateur	Cottesloe	Fred Lee	Cooper Geddes
WA Men's Amateur Medal	Cottesloe	Ben Ferguson	Min Woo Lee
WA Women's 72 Hole Strokeplay	Lake Karrynyup	Karis Davidson (QLD)	Hannah Green
Ivie Temperley Consistency	N/A	Hannah Green	Kathryn Norris
Paxton Averages	N/A	Curtis Luck	Fred Lee
WA Girls' Amateur	Royal Perth	Kirsten Rudgeley	Kathryn Norris
WA Boys' Amateur	Royal Perth	Cooper Geddes	Fred Lee
WA Men's Senior Amateur	Melville Glades	Paul Chappell	Gregory Rhodes(NSW)
WA Women's Senior Amateur	Melville Glades	Sharon Dawson	Janine Northrop
WA Women's Amateur Foursomes	Royal Fremantle	Kathryn Norris Abbie Teasdale	Maddison Hinson-Tolchard Grace Cheetham
WA Men's Amateur Foursomes	Royal Fremantle	Jose De Sousa Tip Snowden	Haydn Barron Fred Lee
Women's Regional Seniors	Manjimup	Di Smith	Jacqueline Edwards
Women's Provincial	Riverview	Shirley Pascoe	Di Smith
WA State Sand Greens	Mount Barker	Adam Davey	Aaron Dobson
Men's Country Foursomes	Hartfield	Danny Ennor Greg Golinski	Vance Blechynden Ryan Sheridan
Men's Country Champion	Royal Perth	Adam Davey	Tim Gillotti
Women's Country Week Bronze	Wanneroo & Mount Lawley	Judy Fowler	Lesley Owen
Women's Country Week Silver	Wanneroo & Mount Lawley	Coral Grant	Jill Holmes

GOLF MANAGEMENT COMMITTEE REPORT



been a dedicated and contributing member of the GMC. Best wishes Graeme.

Since the formation of GolfWA, the Golf Management Committee has enjoyed the support and counsel of Max Hannah. The GMC thanks Max for his insight and golfing passion and wishes him well on stepping down as

Chairman of the Board.

Thank you also to Gary Thomas, Clayton Bell, Neil Goddard, fellow GMC colleagues and GolfWA staff for their invaluable support, input and good humour throughout the year. It has been most enjoyable working with the dedicated and committed group of volunteers that makes up

the Golf Management Committee.

Alison Lang
Chair
Golf Management Committee



Smarter than Smoking MyGolf in Schools

CHIEF EXECUTIVE REPORT



Lancelin Golf Club

Strategic Plan

The 2014-2017 Strategic Plan is the cornerstone of our operation with a continual focus on our purpose of “More Golfers, Stronger Clubs” and the subsequent Strategic Goals of:-

- More Golfers
- More Rounds
- More Members

There is no doubt that economically, 2016 posed challenges for Western Australia and the effects of these challenges has had some impact on Clubs and golf in general. From a GolfWA perspective, we saw a slight reduction in affiliated membership numbers (refer to Membership on next page), the number of participants in our GolfWA individual events (excluding Pennants) saw a slight decrease, yet positively the number of competition rounds continues to grow (Golf Australia’s Annual Report showed a 3.7% increase in WA for 2015/16).

Club Health

The Board of GolfWA quite rightly puts considerable emphasis on delivering Golf Australia’s Club Support Program and set out in 2016 for the GolfWA Club Health

Advisory Panel to visit a minimum of 20 regional Clubs not previously visited under this programme. With the appointment of 2 part-time Regional Club Support Officers mid-year, the Panel and these Officers visited 34 Clubs as well as revisiting or contacting 19 of the Clubs visited in 2015, with nearly every club embracing the outcomes generated from such visits. An important part of the programme is to have Clubs complete the Club Health Check on the Golf Australia Club Support portal and we encourage Clubs who have not done so to date to do so.

Another key goal of 2016 was to implement the Club Buddy System and I am delighted to say that this has successfully occurred. Now every regional club in WA has been allocated as a Buddy Club to a Metropolitan Club, with 16 Metropolitan Clubs involved in the programme. 2017 shapes as a crucial year in the success of this programme and I encourage all Clubs to develop relationships with their Buddy Club as considerable benefits will eventuate.

Commercial

As has been acknowledged by

the Chairman, securing corporate support is a key objective of GolfWA. A key component of this goal is retaining existing sponsors and it is pleasing to note the continued support of the following:-

- The Department of Sport and Recreation for their significant financial support of our programs and through a range of other resources throughout the state.
- Healthway for their continued support of the Growing Junior Golf Program, specifically being MyGolf In Schools presented by Smarter than Smoking, the Smarter than Smoking MyGolf Tour and the Smarter than Smoking Junior Stroke Averages.
- Bowra & O’Dea for their ongoing support of the 72 Hole Women’s Classic at Lake Karrinyup as well as their support of the WA Open and the WA Golf Industry Gala Dinner.
- Srixon and Drummond Golf who both supported a range of major GolfWA events through the provision of golfing product as prizes.
- Aglime of Australia for being the Naming Rights Sponsor of the State Sand Greens Championship. Pleasingly, Aglime have agreed to extend their sponsorship of this event through to 2020.
- Travel Tree for their continued sponsorship of their Women’s Challenge event.
- As has been acknowledged in the Chairman’s report, we are very appreciative of Nexus Risk Services and TSA Group’s support as Co-Naming Rights Sponsors of the WA Open.
- Our Major Supporting Partners of the WA Open being DSR, HostPlus, Jacobsen and Qantas Golf Club.
- The Supporting Partners of the WA Open not previously

CHIEF EXECUTIVE REPORT

mentioned:- APIL Group, CGU/ Lumley Insurance, Glenwick PLC, Nexus Life, MiClub and Frogmat Environmental, our 5 host Clubs Cottesloe, Mt Lawley, Royal Fremantle, Royal Perth and The Western Australian Golf Clubs as well as our contra sponsors SportFM and Natsales.

Membership

On the next page is a table showing the number of members of Clubs affiliated with GolfWA in 2016 with a comparison to the two previous years. The table also shows the number of Affiliated Clubs.

For a second consecutive year, total playing membership of our Affiliated Clubs reduced, this year by 0.73% following last year's minimal decrease of 0.4%. A summary of the changes are as follows:-

- Metropolitan membership numbers decreased by 1.4% and Public by 0.6% whilst Suburban increased by 3.4% and Country by 0.1%.
- Total Male Membership declined by 253 (1%) whilst Female Membership increased marginally by 12 (0.2%)
- Whilst the major category movements above were minimal, there were some significant changes within the above categories. In regional areas there were considerable reductions in membership numbers: Goldfields/Esperance

down 11%, Kimberley 9% and the Wheatbelt 8%. Conversely there were significant increases in the Mid-West and Great Southern (both 6%).

- Perhaps the most encouraging statistic was the increase in the number of junior girls reported as playing members of Clubs increasing from a 2015 total of 132 to 165 in 2016 – an increase of 25%.

Western Australia Golf Foundation

In 2016 a further 15 programs had funding applications approved for a commitment of \$74,572, bringing the total number of approved funded programs to 57 since the Foundation's inception with total funding pledged of \$274,589.

Some of the highlights of programmes funded in 2016 were:

- The programme at Rivervale Primary School. The school was previously known as Tranby PS and had a reputation of being a challenging school. Thanks to a new look, new name and the introduction of a golf programme, the school's enrolment increased 15% in 2016.
- The continued and growing success of Mark Tibbles' "First Swing" program at The Vines giving people with disabilities the opportunity to play golf. This programme was expanded in 2016 to accept adults as well as juniors.
- A range of development

programmes at both club and school level for juniors

A total of \$468,500 has now been raised for the Foundation since 2011 and for this we are greatly indebted to the Clubs and golfers who supported the Will You Chip In program during the year as well as those who have donated in other ways. This level of donation has also allowed to help provide funding for the Regional Club Support Officers in the second half of 2016, as referred to in the Club Health section. Their roles are funded equally by GolfWA (to assist in Club Health) and the WA Golf Foundation (to assist in the delivery of WAGF funded regional programmes) and to work in general linking schools and Clubs.

Acknowledgements

Firstly, I take this opportunity to thank the many Affiliated Clubs that have hosted GolfWA events throughout the year. From the WA Open, to elite amateur tournaments, Pennants at a range of levels to the Smarter than Smoking MyGolf Junior Tour events, fixturing becomes a more difficult exercise every year and we are extremely grateful to Clubs for their support in this area.

To the Board of GolfWA, the Golf Management Committee and the various sub-committees, I thank you for your considerable commitment throughout the year. I also thank the Trustees of the WA Golf Foundation for the same.



Participants from WA Golf Foundation Charity Day



Dave Gartner (Aglime) and Aglime State Sand Green Champion and Adam Davey

CHIEF EXECUTIVE REPORT

From a staff perspective, 2016 was indeed a challenging year with several key changes as previously mentioned. Clayton Bell tendered his resignation as Golf Operations Manager to pursue a career in basketball administration that resulted in a move to Victoria. Clayton had been with initially the WAGA and then GolfWA for 17 years and his contribution to the sport in this state was exceptional. In addition, Tom Fee took on a position in the Media department with the Fremantle Dockers, and similarly I acknowledge the outstanding work Tom did in the media space for GolfWA.

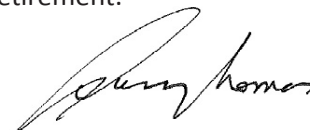
These resignations did place additional responsibilities on the existing staff and I am delighted in the manner in which they responded to the challenge. In particular I acknowledge the efforts of the golfing staff Danielle Crane,

Billie May, Matt Nelson and Jordan McSkimming and the continued efforts of Lorraine Price (Accounts). During the second half of the year, Neil Goddard (Golf Operations Manager) and Amber Shaw (Office Administrator) joined the staff and their contribution to date has been fantastic. In addition, Barry Price and Matthew Woods joined the staff in July as part-time Regional Club Support Officers and the work they have already undertaken in the area of Club Health in regional areas is proving beneficial.

As stated last year, the passion amongst our staff to develop the game of golf in WA is exceptional and I look forward to working with them in 2017.

In closing, it is most appropriate that Chairman Max Hannah be acknowledged. As Max has

indicated, he is not seeking re-election at this year's AGM and as a result his 6 years as elected Chairman of GolfWA and prior to that, his service on the Executive and Match Committees of the WAGA, which included being the last President of WAGA, comes to an end. Max's contribution to the administration of the game in Western Australia has been considerable and perhaps his most significant achievement was, along with Dianne Tomlin, overseeing the amalgamation of 2 separate governing bodies into GolfWA. On behalf of all involved in golf in Western Australia, I wish you and Frances the very best in your retirement.



Gary Thomas
Chief Executive

Number of Clubs

	METROPOLITAN	SUBURBAN	COUNTRY	PUBLIC	TOTAL
2014	23	1	171	104	299
2015	23	1	168	118	310
2016	23	1	166	118	308

Membership Numbers

2014 Male	13,324	157	8,830	3,958	26,269
2014 Female	3,227	22	2,851	1,202	7,302
2014 Total	16,551	179	11,681	5,160	33,571

2015 Male	13,150	146	8,631	4,382	26,309
2015 Female	3,132	29	2,724	1,245	7,130
2015 Total	16,282	175	11,355	5,627	33,439

2016 Male	12,889	152	8,670	4,345	26,056
2016 Female	3,165	29	2,700	1,248	7,142
2016 Total	16,054	181	11,370	5,593	33,198

FINANCE REPORT

Finance

2016 was a financially solid year with a surplus of \$70,146 prior to distribution of rental income to the Labouchere Road premises. After distribution of net rental and interest on the Reserve Fund, the surplus was \$40,082 (note 7). The Labouchere Road Reserve Fund now shows a balance of \$144,525 (note 9).

In relation to the financial statements and accompanying notes for 2016, following are the major factors to be noted:-

Balance Sheet

Our total Current Assets increased by \$66,319 with the major variance being an increase in Cash Assets of \$52,531 (note 2).

The most significant change to the Balance Sheet occurred due to a revaluation of the two premises owned by GolfWA. The Board were of the view in the first part of 2016 that given the current real estate climate, the value of these premises should be reassessed and as such the revaluation showed a decrease of \$85,000 in these two assets (note 8). As a result of this significant revaluation, which was conducted by Garmony Property Consultants, our Total Members Funds decreased by just under \$30,000. The only Capital Expenditure for the year was \$5,150 on Computers & Equipment.

With reference to Liabilities, Trade Creditors reduced by \$30,000 and Payroll Liabilities by \$32,889 due to departing staff, whilst Income Received in Advance increased by \$12,781.

Income

Affiliation Fee Income of \$826,962 increased by \$16,276 yet was below budget by \$7,200 reflecting the slight decrease in membership numbers, as referenced earlier in this report. Golf Australia Affiliation Fee income of \$500,152 was on budget.

With the exception of Sundry Income, there were not any major variations in other income lines in percentage terms compared to 2015. The variance in Sundry Income is payout of insurance for damage and theft resulting from an office break-in in December.

Total Income of \$1,913,790 was a 3.4% increase on the previous year.

Expenditure

Total Expenditure for 2016 increased by \$96,662 (5.5%) over 2015 with the major reasons being:-

- There was an increase in Golf Australia Affiliation Fee Expense which is in line with the GA Affiliation Income.
- Travel, Accommodation, Meals and Allowances increased by just over \$20,000 due to increases in servicing the Club Health programme as well as additional unbudgeted Board and Staff travel for interstate meetings and events.
- Game Development costs also increased due to our decision to conduct a MyGolf Activation Centre at the Perth Royal Show. This programme was very successful and in 2017 will be supported by Healthway.
- Employment costs (note 17) increased by just under \$30,000 during 2016, predominantly due to the engagement of a Sponsorship Consultant for the 2016/17 FY with a view to substantially increasing our corporate sponsorship. It is anticipated that the results of this appointment will be seen in 2017. Additionally the Board identified a strong need to better support the Club Health programme and employed two part-time Regional Club Support Officers, which was an unbudgeted expense. However these latter wages were offset due to the lagtime in appointing replacement staff for those who resigned during the year.



Lake Karrinyup Country Club

STATEMENT BY DIRECTORS OF THE BOARD

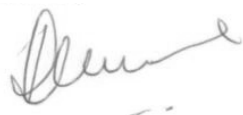
The Board has determined that the Club is not a reporting entity.

The Board has determined that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

In the opinion of the Board the financial report as set out on pages 18 - 21:

1. Presents fairly the financial position of Golf Western Australia (Inc) as at December 31, 2016 and its performance for the year on that date.
2. At the date of this statement, there are reasonable grounds to believe that Golf Western Australia (Inc) will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Board and is signed for and on behalf of the Board by:-



I M (Max) Hannah
Chairman



Gary Thomas
Chief Executive

Dated at South Perth this 6th day of February, 2017

INDEPENDENT AUDIT REPORT TO MEMBERS

Report on the Financial Report

I have audited the accompanying financial report, being a special purpose financial report, of Golf Western Australia (Inc.) which comprises the Balance Sheet, Profit and Loss account, accompanying notes to the financial statements and statement by members of the Board for Golf Western Australia (Inc.) for the year ended 31st December, 2016.

Board's Responsibility for the Financial Report

The Board is responsible for the preparation and true and fair presentation of the financial report and have determined that the accounting policies used and described in Note 1 to the financial statements which form part of the financial report are consistent with the financial reporting requirements of the Constitution and the Associations Incorporations Act WA 2015 and are appropriate to meet the needs of the members.

The Board's responsibilities also include designing implementing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement whether due to fraud or error, selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

My responsibility is to express an opinion on the financial report based on my audit. No opinion is expressed as to whether the accounting policies used, as described in Note 1, are appropriate to meet the needs of the members. My audit was conducted in accordance with Australian Auditing Standards. These Auditing Standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including assessments of the risks of material misstatement of the financial report, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board, as well evaluating the overall presentation of the financial report.

The financial report has been prepared for distribution to members for the purpose of fulfilling the Board's financial reporting obligations under the Constitution and the Associations Incorporation Act 2015. I disclaim any responsibility for any reliance on this report or on the financial report to which it relates to any other person other than the members, or for any other purpose other than for which it was prepared

I believe that the audit evidence that I have obtained is sufficient and appropriate to provide a basis for my opinion.

Independence

In conducting my audit, I have complied with the independence requirements of Australian professional ethical pronouncements.

Auditor's Opinion

In my opinion, the financial report of Golf Western Australia (Inc.) presents fairly, in all material respects, the financial position of Golf Western Australia (Inc.) as at 31st December, 2016 and of its financial performance for the year then ended in accordance with the accounting policies described in Note 1 to the financial statements.

INDEPENDENT AUDIT REPORT TO MEMBERS

Basis of Accounting

Without modifying my opinion I draw your attention to Note 1 of the financial report which describes the basis of accounting.

The financial report has been prepared for the purpose of fulfilling the Board's financial reporting responsibilities under the Constitution and the Association's Incorporation Act 2015. As a result the financial report may not be suitable for any other purpose.

Dated at Murdoch this 6th day of February, 2017.



Harold G Shrigley & Associates
40 Johanson Promenade
MURDOCH WA 6150



HG Shrigley FCA (Principal)

FINANCIAL REPORTS

BALANCE SHEET AS AT DECEMBER 31, 2016

	NOTE	2016		2015	
		\$	\$	\$	\$
<u>ASSETS</u>					
<u>Current Assets</u>					
Cash Assets	2	958,163		905,632	
Receivables		133,688		121,076	
General Inventory		7,244		7,861	
Prepayments and Deposits	3	<u>295,736</u>	1,394,830	<u>293,942</u>	1,328,511
<u>Fixed Assets</u>					
Property, Plant & Equipment	4		1,436,855		1,555,301
<u>Total Assets</u>			<u>2,831,685</u>		<u>2,883,812</u>
<u>LIABILITIES</u>					
<u>Current Liabilities</u>					
Trade Creditors		15,656		45,657	
BAS Liabilities		(1,679)		(20,825)	
Payroll Liabilities	5	65,101		97,990	
Superannuation		15,023		16,349	
Income Received in Advance	6	282,920		270,139	
Accrued Expenses		<u>30,084</u>	407,105	<u>35,069</u>	444,379
<u>Total Liabilities</u>			<u>407,105</u>		<u>444,379</u>
NET ASSETS			<u>2,424,580</u>		<u>2,439,433</u>
<u>MEMBERS FUNDS</u>					
Retained Earnings		2,324,973		2,258,858	
Current Year Earnings	7	40,082		66,115	
Building Revaluation Reserve	8	-	85,000		
Labouchere Road Reserve	9	<u>144,525</u>		<u>114,460</u>	
TOTAL MEMBERS FUNDS			<u>2,424,580</u>		<u>2,439,433</u>

The accompanying notes form part of these financial statements

FINANCIAL REPORTS

STATEMENT OF INCOME AND EXPENDITURE FOR THE YEAR ENDED DECEMBER 31, 2016

	NOTE	2016 \$	2015 \$
<u>INCOME</u>			
Affiliation Fees		826,962	810,686
Golf Australia Affiliation Fees		500,152	465,192
Event Income	10	182,973	180,803
Funding & Grants	11	285,757	283,173
Sponsorship	12	51,006	49,770
WA Open		(9,685)	(12,942)
Interest Revenue		22,059	23,885
Rent Receivable & Outgoings		44,277	45,301
Sales (nett of Cost of Sales)		575	409
Sundry Income		9,714	4,275
Total Income		1,913,790	1,850,552
<u>EXPENDITURE</u>			
Golf Australia Affiliation Fee		502,547	460,161
Competition Expenses	13	127,716	123,220
Travel, Accommodation, Meals and Allowances	14	184,819	164,100
Game Development	15	31,654	19,251
High Performance	16	78,153	84,021
Accounting & Audit		3,698	4,634
Bank Fees & Charges		2,810	2,544
Computing		14,032	15,196
Electricity		3,444	3,371
Employment	17	753,134	723,827
Entertainment		291	1,753
Insurance		9,967	9,419
Office Maintenance, Cleaning & Storage		11,374	11,897
Promotion & Marketing		8,049	6,775
Rates, Taxes and Levies	18	27,452	28,015
Staff Amenities		2,422	2,625
Stationery, Printing & Postage		8,277	8,782
Sundry Administration Expenses		21,653	15,410
Sundry Operating Expenses		2,217	5,447
Telephone & Fax		10,622	10,455
Depreciation		39,311	46,079
Total Expenditure		1,843,644	1,746,982
<u>OPERATING SURPLUS/(DEFICIT)</u>	7	70,146	103,570

The accompanying notes form part of these financial statements

FINANCIAL REPORTS

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDING DECEMBER 31, 2016

1 Statement of Significant Accounting Policies

This financial report is a special purpose financial report prepared in order to satisfy the financial reporting requirements of the Constitution, the Associations Incorporation Act (WA) and the needs of the Members. The Board has determined that Golf Western Australia (Inc) is not a reporting entity.

The financial report has been prepared in accordance with the requirements of the Associations Incorporation Act (WA), the Constitution and the following Australian Accounting Standards:-

AASB1031 Materiality
AASB110 Events Occurring after Reporting Date
AASB108 Accounting Policies, Changes in Accounting Estimates and Errors

No other Australian Accounting Standards, Urgent Issues Group Interpretations or other authoritative pronouncements of the Australian Accounting Standards Board have been applied.

The financial report has been prepared on an accruals basis and is based on historic costs and does not take into account changing money values, or except where specifically stated, current valuations of non-current assets

The following specific accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this financial report.

(a) Income Tax

Golf Western Australia (Inc) is an exempt body for income tax purposes and accordingly no provision for income tax is required.

(b) Fixed Assets

The depreciable amount of all fixed assets, except buildings, are depreciated over the useful lives of the assets of Golf Western Australia (Inc) commencing from the time the asset is held ready for uses. Equipment and consumable items are still depreciable at applicable rates.

(c) Employee Leave entitlements

A Provision for Long Service Leave is raised in respect of employees with seven or more year's service. Annual Leave is calculated at the legal liability of balance date.

(d) Inventory

Inventory has been valued at the lower of cost or net realisable value. Cost is based on the first in first out principle.

	2016		2015	
	\$	\$	\$	\$
2 Cash				
ANZ Classic Account		24,710		3,674
ANZ Savings Account		194,827		210,008
ANZ Term Deposit		594,103		577,120
Labouchere Road Term Deposit		124,872		93,028
Labouchere Road Capital Fund		19,651		21,432
Petty Cash		-		-
		<u>958,163</u>		<u>905,632</u>
3 Prepayments and Deposits				
Golf Australia Affiliation Fees		258,390		244,152
Competition Expenses		307		614
Travel & Accom High Performance		20,356		17,118
Travel & Accom Board and Staff		-		1,296
Game Development		-		-
Office Maintenance & Storage		618		600
Insurance		2,208		2,708
Rates and Taxes		6,061		5,357
Sundry Administration Expenses		7,796		22,096
		<u>295,736</u>		<u>293,942</u>
4 Property, Plant and Equipment				
Building - Labouchere Road as valued	540,000		590,000	
Improvements to Labouchere Road	11,090		11,090	
Accum Depreciation on Improvements	- 11,090	540,000	- 9,796	591,294
Building - Melville Parade as valued	865,000		900,000	
Improvements to GolfWA Offices	123,989		122,366	
Accum Depreciation on Improvements	- 112,829	876,160	- 88,329	934,037
Computers and Equipment	127,379		122,229	
Accum Depreciation - Computers & Equipment	- 121,174	6,205	- 111,175	11,055
Furniture & Fittings	91,947		91,947	
Accum Depreciation - Furniture & Fittings	- 91,947	-	- 87,523	4,425
Perpetual Trophies		14,490		14,490
		<u>1,436,855</u>		<u>1,555,301</u>
5 Payroll Liabilities				
PAYG		13,712		23,185
Provision for Annual Leave		51,389		58,194
Provision for Long Service Leave		-		16,611
		<u>65,101</u>		<u>97,990</u>

FINANCIAL REPORTS

6	Income Received in Advance				
	Healthway Funding	-		4,000	
	Other Grants	17,500		19,257	
	Entry Fees	1,500			
	GA Affiliation Fees	262,264		243,593	
	Outgoings received - Labouchere Road	1,656	<u>282,920</u>	<u>3,289</u>	<u>270,139</u>
7	Members Funds				
	Net Surplus Year to Date	70,146		103,570	
	Transfer to Labouchere Road Reserve	-	<u>30,064</u>	<u>37,455</u>	
	Current Year Earnings		<u>40,082</u>		<u>66,115</u>
8	Building Revaluation Reserve				
	Revaluation of Buildings May 31, 2016				
	Labouchere Road	540,000		-	
	Melville Parade	865,000	1,405,000	-	-
	Less Opening Balance of Buildings May 1, 2016				
	Labouchere Road	590,000		-	
	Melville Parade	900,000	<u>1,490,000</u>	<u>85,000</u>	
9	Labouchere Road Reserve				
	Opening Balance	114,460		77,005	
	Add Transfers YTD	30,065	<u>144,525</u>	<u>37,455</u>	<u>114,460</u>
10	Event Income				
	Ladies Event Fees	95,822		94,398	
	Mens Event Fees	57,517		53,146	
	Junior Event Fees	21,980		31,836	
	Community Coaching Entry Fees	-		100	
	Game Development Entry Fees	7,654		332	
	Seminar and Course Fees	-	<u>182,973</u>	<u>991</u>	<u>180,803</u>
11	Funding & Grants				
	DSR Annual Funding	150,000		150,000	
	Healthway Funding	84,000		76,000	
	Golf Australia Funding	35,000		35,000	
	Other Grants	16,757	<u>285,757</u>	<u>22,173</u>	<u>283,173</u>
12	Sponsorship				
	Bowra & O'Dea	20,000		20,000	
	Aglime Australia	10,000		10,000	
	Srixon	8,006		8,000	
	Travel Tree	3,000		-	
	Drummond Golf	10,000		10,000	
	Other	-	<u>51,006</u>	<u>1,770</u>	<u>49,770</u>
13	Competition Expenses				
	Trophy Costs	76,751		70,229	
	Food & Beverage	50,325		51,290	
	Competition Sundry	640	<u>127,716</u>	<u>1,701</u>	<u>123,220</u>
14	Travel, Accommodation, Meals and Allowances				
	High Performance	110,249		112,952	
	Board and Staff	21,756		14,710	
	Club Health	16,016		5,702	
	Course Rating	281		309	
	Game Development	9,035		11,048	
	Other	27,482	<u>184,819</u>	<u>19,379</u>	<u>164,100</u>
15	Game Development				
	Coaching	4,273		2,705	
	MYGolf Equipment and Manuals	-		411	
	Prizes and Promotion	22,378		15,315	
	Venue Hire/F & B	5,004	<u>31,654</u>	<u>820</u>	<u>19,251</u>
16	High Performance				
	Entry Fees	764		782	
	Fitness	16,745		10,468	
	Coaching	18,400		19,736	
	Player Assistance	30,578		41,754	
	Uniforms	11,666	<u>78,153</u>	<u>11,281</u>	<u>84,021</u>
17	Employment				
	Wages and Salaries	653,283		642,584	
	Long Service Leave	1,180		2,303	
	Superannuation	65,177		62,917	
	Contractors	28,726		11,950	
	Recruitment	1,419		-	
	Professional Development	3,349	<u>753,134</u>	<u>4,073</u>	<u>723,827</u>
18	Rates, Taxes and Levies				
	Rates, Taxes and Levies - Melville Parade	12,927		12,600	
	Rates, Taxes and Levies - Labouchere Road	12,098		12,988	
	Property Management - Labouchere Road	2,427	<u>27,452</u>	<u>2,427</u>	<u>28,015</u>



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